

Response to Pre-Bid Queries
Request for Proposal (RFP) for Selection of Consulting Agency to provide Technical and Programme Management Support
RFP ref: RFP/Consultancy Service/ 2025/01 published on dated 11.01.2025

Date: 07.03.2025

S.No.	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of Clarification / Suggestion	Response from IHMCL
1	6.3.1. Detailed Technical Scoring Criteria, Pg. 23	A2: Notarized affidavit confirming number of Full-time employees	The process of obtaining a notarized affidavit is an additional administrative step that requires time and resources. Therefore, we request the authority to consider accepting alternative forms of verification. As a standard practice for similar verifications, companies typically provide a signed and stamped letter from Human Resources department that attests to the number of full-time employees. This document is prepared and authorized by the HR personnel and is accepted as valid proof in contractual contexts. Therefore, we propose the submission of such a company-issued letter, provided that it contains all necessary details and is duly signed by an authorized company representative.	As per RFP
2	6.3.1. Detailed Technical Scoring Criteria, Pg. 23	B1: In the case of ongoing projects, letter issued by competent authority of the client entity on the entity's letterhead stating the current validity of the contract and reaffirming the work value completed (which should be as per requisite criteria)	This clause requires a letter from the competent authority of the client entity on the entity's letterhead stating the current validity of the contract and reaffirming the work value. This clause could have administrative constraints or lengthy internal processes that could delay the issuance of such a letter, which could, in turn, delay the bidding process. Therefore, we request the authority to relax this clause and accept alternate forms of evidence that demonstrate the bidder's performance and the ongoing nature of the contract. This could include self-certification from the bidder.	As per RFP
3	6.3.2. Detailed Criteria for Evaluation of Proposed Resource, Pg. 25	D1 : For Project Manager Minimum Education Qualification – BE/BTech in any Stream from any recognized institute by AICTE and Regular Full-time MBA or equivalent	It is requested to amend the RFP clause as below: Minimum Education Qualification – BE/Btech/ any graduation degree from any recognized institute Many experienced professionals may not be able to pursue a full-time degree, however, they may be equally capable of delivering the scope for NHAI/ IHMCL. Restricting the participation of such candidates is discriminatory and it is strongly suggested that the criterion be amended as above to ensure fair competition. Further, the said professionals of good caliber may not necessarily have a engineering/ BTech/ BE degree. It is recommended to not restrict participation from candidates who may have graduation in a different field but possess adequate experience for the role.	As per RFP
4	6.3.2. Detailed Criteria for Evaluation of Proposed Resource, Pg. 25	D1 : For Project Manager i. Regular Full-time Degree or Post-Graduation from any IITs/ IISc/ IIMs/ XLRI – 2 marks ii. Regular Full-time Degree or Post-Graduate from any institute other than (i) above – 0 mark	It is requested to modify the clause as below: i. MBA/ Mtech/ MCA/ Diploma in Transportation or any equivalent field – 2 marks This clause is highly restrictive since there are many institutions that are ranked by the National Institutional Ranking Framework (NIRF), Ministry of Education itself, for academic excellence. In addition, it limits the recognition of academic excellence to a select few institutions, thereby excluding highly qualified candidates with degrees from other institutes but are equally capable and industry-ready professionals. Furthermore, many experienced professionals may not be able to pursue a full-time degree, however, they may be equally capable of delivering the scope for NHAI/ IHMCL. Restricting the participation of such candidates is discriminatory. Therefore, it is strongly suggested that the criterion be amended as above to ensure fair competition.	Refer Corrigendum # 1

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5	6.3.2. Detailed Criteria for Evaluation of Proposed Resource, Pg. 26	<p>D2: For Toll Management System (TMS) Expert</p> <p>Conducted Factory Acceptance Testing (FAT) and/or Site/System Acceptance Testing (SAT) as a consultant.</p> <p><i>For avoidance of doubt, SAT for projects shall mean one unique project undertaken by the resource and shall not mean multiple locations/sites under same project</i></p> <p>- More than 3 projects = 2 marks - 1 - 3 projects = 1 mark</p>	<p>It is requested to modify the clause as below:</p> <p>Conducted Factory Acceptance Testing (FAT) and/or Site/System Acceptance Testing (SAT).</p> <p><i>For avoidance of doubt, SAT for projects shall mean one unique project undertaken by the resource and shall not mean multiple locations/sites under same project</i></p> <p>- More than 3 projects = 2 marks - 1 - 3 projects = 1 mark</p>	Refer Corrigendum # 1
6	6.3.2. Detailed Criteria for Evaluation of Proposed Resource, Pg. 27	<p>D3: For Highways ATMS Expert</p> <p>Years of experience working in the field of Advanced Traffic Management System (ATMS) or, Intelligent Traffic Management System for Highways/ Smart City/City Surveillance projects</p> <p>- > 15 years = 4 marks - 13-15 years and up to 15 years = 3 marks - 10 -12 years = 2 marks</p>	<p>Request the authority to amend the clause as follows:</p> <p>Years of experience working in the field of Advanced Traffic Management System (ATMS) or, Intelligent Traffic Management System for Highways/ Smart City/City Surveillance projects</p> <p>- => 10 years = 4 marks - =>8 years up to 10 years = 3 marks - =>6 - 8 years = 2 marks - 4 - 6 years = 1 mark - < 4 years = 0 mark</p>	As per RFP
7	6.3.2. Detailed Criteria for Evaluation of Proposed Resource, Pg. 27	<p>D3: For Highways ATMS Expert</p> <p>Experience in ATMS Projects: Number of projects worked related to ATMS for Highways projects with Central / State Highway Authorities</p> <p>- > 6 projects = 3 marks - 5 – 6 projects = 2 marks - 3 - 4 projects = 1 mark</p>	<p>Request the authority to amend the clause as follows:</p> <p>Experience in ATMS Projects: Number of projects worked related to ATMS projects with Central / State Highway Authorities/ Smart City/ Safe City/ City Municipal Corporations/ PSUs and other similar entities</p> <p>- => 6 projects = 3 marks - 5 – 6 projects = 2 marks - 3 - 4 projects = 1 mark</p>	As per RFP
8	6.3.2. Detailed Criteria for Evaluation of Proposed Resource, Pg. 28	<p>D4: IT System Audit Expert</p> <p>Experience in IT System Audit: Number of IT System Audit conduct related to e-Governance projects/ digital transformation projects/Smart city projects, etc. with Central / State Government/entities</p> <p>- > 2 projects = 2 marks - 1 - 2 projects = 1 mark</p>	<p>D4: IT System Audit Expert</p> <p>Experience in IT System Audit: Number of IT System Audit conduct related to e-Governance projects/ digital transformation projects/Smart city projects, etc. with Central / State Government/entities</p> <p>- => 5 projects = 5 marks - 2 - 4 projects = 3 marks - <2 projects = 0</p>	As per RFP
9	6.3.2. Detailed Criteria for Evaluation of Proposed Resource, Pg. 28	<p>D4: IT System Audit Expert</p> <p>Experience in IT System Audit for TMS and ATMS projects: Number of IT System Audit conduct related to TMS or ATMS for projects with Central / State Highway Authorities</p>	Request the authority to remove this clause.	As per RFP

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10	6.3.2. Detailed Criteria for Evaluation of Proposed Resource, Pg. 28 & 29	<p>D5 Technical Support – TMS</p> <p>Experience of SAT for TMS System at Toll Plaza: Number of SAT conducted related to TMS for highways projects with Central / State Highway Authorities</p> <p>For avoidance of doubt, SAT for projects shall mean one unique project undertaken by the resource and shall not mean multiple locations/sites under same project</p>	<p>Request the authority to amend the clause as below, since most projects have FAT and SAT may not always be worded as SAT and may often be a part of UAT.</p> <p>Experience of UAT/ FAT/ SAT for TMS System at Toll Plaza: Number of UAT/ FAT/ SAT conducted related to TMS for any type of roads for any government entity/ agency</p> <p><i>For avoidance of doubt, UAT/ FAT/ SAT for projects shall mean one unique project undertaken by the resource and shall not mean multiple locations/sites under same project</i></p>	As per RFP
11	6.3.2. Detailed Criteria for Evaluation of Proposed Resource, Pg. 29	<p>D6 Technical Support – ATMS</p> <p>Total years of experience in Advanced Traffic Management System (ATMS) or, Intelligent Traffic Management System for Highways/ Smart City/City Surveillance projects</p> <p>- > 7 years = 3 marks - 5-7 years = 2 marks</p>	<p>D6 Technical Support – ATMS</p> <p>Total years of experience in Advanced Traffic Management System (ATMS) or, Intelligent Traffic Management System for Highways/ Smart City/City Surveillance projects</p> <p>- > 3 years = 3 marks - 0 - 2 years = 2 marks</p>	As per RFP
12	6.3.2. Detailed Criteria for Evaluation of Proposed Resource, Pg. 29	<p>D6 Technical Support – ATMS</p> <p>Experience of SAT for ATMS System: Number of SAT conducted related to ATMS for highways projects with Central / State Highway Authorities</p> <p><i>For avoidance of doubt, SAT for projects shall mean one unique project undertaken by the resource and shall not mean multiple locations/sites under same project</i></p>	<p>Request the authority to amend the clause as below, since most projects have FAT and SAT may not always be worded as SAT and may often be a part of UAT.</p> <p>Experience of UAT/ FAT/ SAT for ATMS System: Number of UAT/ FAT/ SAT conducted related to ATMS for any type of roads for any government entity/ agency</p> <p><i>For avoidance of doubt, UAT/ FAT/ SAT for projects shall mean one unique project undertaken by the resource and shall not mean multiple locations/sites under same project</i></p>	As per RFP
13	9.1. Form 1: Bid Covering Letter, Pg. 42	<p>h. I/We haven't been blacklisted by a Central/ State Government institution/ Public Sector Undertaking/ Autonomous body and there has been no litigation with any Government Department/ PSU/ Autonomous body on account of similar services as on bid due date.</p>	<p>As per the eligibility criteria, the bidder is required to provide undertaking on non-blacklisting as per the specified format. There is no separate format given in the RFP for undertaking on non-blacklisting and the non-blacklisting clause is simply mentioned in Form 1: Bid Covering Letter. We understand that the same should be provided as undertaking of non-blacklisting. Please clarify.</p> <p>Also please modify, in the Bid Covering letter Point No.4-h h. I/We are not blacklisted by a Central/ State Government institution/ Public Sector Undertaking/ Autonomous body and there has been no litigation with any Government Department/ PSU/ Autonomous body on account of providing technical and programme management support in various projects of Indian Highways Management Company Limited, as on bid due date.</p>	As per RFP

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14	9.5 Form 5 : Power of Attorney/Letter of Authorization	Power of Attorney	<p>Request the authority to amend the clause as below:</p> <p>Know all men by these presents, we, M/s (name of Firm/ Company and address of the registered office) do hereby constitute, nominate, appoint and authorize Mr./ Ms son/daughter/wife of and presently residing at, who is presently employed with us and holding the position of as our true and lawful attorney (hereinafter referred to as the "Authorized Signatory or Attorney") to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our quotation for RFP Name , proposed by Indian Highways Management Co. Ltd., including but not limited to signing and submission of all applications, proposals and other documents and writings, and providing information/ responses to IHMCL, representing us in all matters before IHMCL, signing and execution of all contracts and undertakings consequent to acceptance of our proposal and generally dealing with IHMCL in all matters in connection with or relating to or arising out of our proposal for the said assignment and/or upon award thereof to us till the entering into of the Agreement with the Authority.</p> <p>AND, we do hereby agree to ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Authorized Signatory or Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Authorized Representative in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.</p> <p>This Power of Attorney shall be effective, binding, and operative till _____ (date-Tenure of project), if not revoked earlier or as long as the said Attorney is in the service of the LLP, whichever is earlier.</p> <p>IN WITNESS WHEREOF WE, _____ THE ABOVE-NAMED PRINCIPAL HAVE, EXECUTED THIS POWER OF ATTORNEY ON THIS _____ DAY OF _____ 2025</p>	As per RFP
		<p>Notes:</p> <p>The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants(s) and when it is so required the same should be under common seal affixed in accordance with the required procedure. The Power of Attorney should be executed on a non-judicial stamp paper of appropriate denomination and should be registered or duly notarized by a notary public.</p> <p>Wherever required, the Applicant should submit for verification the extract of the charter documents and other documents such as a resolution/power of attorney in favor of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Applicant.</p> <p>For a Power of Attorney executed and issued overseas, the document will also have to be legalized by the Indian Embassy and notarized in the jurisdiction where the Power of Attorney is being issued. However, Applicants from countries that have signed The Hague Legislation Convention 1961 need not get their Power of Attorney legalized by the Indian Embassy if it carries a conforming Apostles certificate.</p>	<p>Request the authority to please remove this note.</p>	As per RFP

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15	8.3 Scope of Work, Pg. 33	<p>Indian Highways Management Company Limited (Hereinafter referred to as "Authority" or "IHMCL") intends to engage the consultants for providing technical and programme management support in various projects such as TMS, ATMS, MLFF projects etc. The Scope will broadly encompass the following activities:</p> <ul style="list-style-type: none"> i. Preparation of Detailed Projects Report (DPR) ii. Technical Input on preparation of various RFPs iii. Preparation of Bill of Quantities (BOQ) iv. Conduct of Factory Acceptance Testing (FAT) and review of FAT documents v. Conduct of Site/System Acceptance Testing (SAT) vi. IT System Audit at toll plazas and ATMS system vii. Review of various technical documents such as Design Document, Requirement Specifications, related to TMS, ATMS projects viii. Site Assessment ix. SLA Monitoring of various projects x. MIS and Reporting xi. Programme Management Support for various Projects 	We request IHMCL to clarify for which particular projects the consultancy services are required. This will help the bidders estimate the expanse of work.	Please visit IHMCL wesbite for details of Projects undertaken by IHMCL currently. Further details shall be provided to the successful bidder upon award of contract.
16	8.3.1. Various Activities & Deliverables, Pg. 34 & 36	<p>i) Preparation of Detailed Project Report (DPR)</p> <p>The consultant shall be responsible for preparing a comprehensive Detailed Project Report (DPR) for various projects such as Toll Management System (TMS), Advanced Traffic Management System (ATMS), and Multi-Lane Free Flow (MLFF) tolling. The DPR shall include but not be limited to:</p> <ul style="list-style-type: none"> a. Feasibility study and technical analysis b. Detailed technical specifications, system architecture, and integration requirements. c. Assessment of existing infrastructure and gap analysis. d. Cost estimation and financial viability of the project. e. Location identification for various sub-systems f. Implementation strategy, risk assessment, and mitigation plan. g. Identification of best practices, industry standards, and global benchmarking. <p>The DPR shall serve as the foundational document for project execution and vendor selection, ensuring a well-structured approach towards implementation.</p> <p>vii. Site Assessment</p>	Site survey reports for preparation of DPRs and Site Assessment will be made available to the consultant to proceed with further work. Hence, surveys are not part of the scope of the consultant. Please confirm.	Site assessment shall entail site survey work, requiring visit to various site locations.

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17	8.3.1. Various Activities & Deliverables, Pg. 36	<p>viii. SLA Monitoring of Various Projects</p> <p>The consultant shall be responsible for monitoring and ensuring compliance with Service Level Agreements (SLAs) across various projects. This shall involve:</p> <ol style="list-style-type: none"> Monitoring system uptime, as per SLA defined in Contracts Tracking vendor performance against contractual obligations. Identifying SLA breaches and recommending penalties or corrective actions. Preparing periodic SLA compliance reports for review by IHMCL. <p>Effective SLA monitoring will ensure that all deployed systems operate efficiently and meet performance benchmarks.</p>	It is expected that IHMCL will provide the consultant access to SLA monitoring tools/software provided by IHMCL or the implementation agency for the purpose. All tracking and monitoring of SLAs will be done through these tools only. Kindly confirm.	SLA monitoring tools/portal shall be provided by IHMCL. However, necessary changes and customisation as required for effective monitoring shall be suggested by the Consultant.
18	8.3.1. Various Activities & Deliverables, Pg. 37	<p>x. MIS and Reporting</p> <p>The consultant shall develop and maintain a Management Information System (MIS) for real-time reporting and decision-making. This shall include:</p> <ol style="list-style-type: none"> Designing and implementing data dashboards to track project progress, system performance, and key metrics. Generating monthly, quarterly, and annual reports with insights into project health, vendor performance, and risk factors. Ensuring data accuracy and consistency in reporting mechanisms. Providing customized reports based on stakeholder requirements. 	It is understood that bidders may deploy their own means to prepare, present and share MIS dashboard and reports. No particular tool or software is required to be used for the purpose. Kindly confirm.	Consultant shall prepare the MIS dashboard etc. in consultation with IHMCL.
19	Section 4.3 Relevant Project Experience, Page 10	<p>The Bidder must have successfully completed at least 1 project of similar nature' of Contract value not less than the amount INR 1 Crore (excluding taxes) in India for Central/State Government departments/entities, or Law Enforcement Authorities, or PSUs as on the bid due date in the last 07 years as on bid due date.</p> <p>Similar nature" for this criterion shall mean Consulting or Advisory Services involving the preparation of Detailed Project Reports (DPR)/Preparation of tender documents/Bid Process Management/ Programme Management Unit (PMU) in the field of Intelligent Traffic Management Systems (ITMS)/Advanced Traffic Management Systems (ATMS)/Electronic Tolling System/City Surveillance/ Smart City</p>	<p>The Bidder must have successfully completed at least 1 project of Contract value not less than the amount INR 1 Crore (excluding taxes) in India or global for Central/State Government departments/entities, or Law Enforcement Authorities, or PSUs as on the bid due date in the last 07 years as on bid due date.</p> <p>Similar nature" for this criterion shall mean Consulting or Advisory Services involving the preparation of Detailed Project Reports (DPR)/Preparation of tender documents/Bid Process Management/ Programme Management Unit (PMU) in the field of Intelligent Traffic Management Systems (ITMS)/Advanced Traffic Management Systems (ATMS)/Electronic Tolling System/City Surveillance/ Smart City/ IT Consulting / E- governance</p>	As per RFP

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20	Section 6.3.1 B. Relevant Past Experience, Page - 24	<p>The Bidder must have successfully completed at least 1 project of similar nature' of Contract value not less than the amount INR 1 Crore (excluding taxes) in India for Central/State Government departments/entities, or Law Enforcement Authorities, or PSUs as on the bid due date in the last 07 years as on bid due date.</p> <p>Similar nature" for this criterion shall mean Consulting or Advisory Services involving the preparation of Detailed Project Reports (DPR)/Preparation of tender documents/Bid Process Management/ Programme Management Unit (PMU) in the field of Intelligent Traffic Management Systems (ITMS)/Advanced Traffic Management Systems (ATMS)/Electronic Tolling System/City Surveillance/ Smart City</p>	<p>The Bidder must have successfully completed at least 1 project of Contract value not less than the amount INR 1 Crore (excluding taxes) in India or global for Central/State Government departments/entities, or Law Enforcement Authorities, or PSUs as on the bid due date in the last 07 years as on bid due date.</p> <p>Similar nature" for this criterion shall mean Consulting or Advisory Services involving the preparation of Detailed Project Reports (DPR)/Preparation of tender documents/Bid Process Management/ Programme Management Unit (PMU) in the field of Intelligent Traffic Management Systems (ITMS)/Advanced Traffic Management Systems (ATMS)/Electronic Tolling System/City Surveillance/ Smart City/ IT Consulting / E- governance</p> <p><i>We have globally recognized certified professionals with extensive experience working on multiple government projects across various departments in India and abroad, handling similar assignments.</i></p>	As per RFP
21	Section 6.3.1 D. Resource Profile, Page - 23	Resource Profile	We assume that the bidder is required to submit a single CV for each profile. Please confirm.	The understanding is correct.
22	Section 6.3.2. Detailed criteria for Evaluation of Proposed Resource, Page 25	Experience in PMU for IT/ITS projects with Central/State Government departments /entities, Authorities, or PSUs	We assume that if a bidder has executed multiple projects with the same government department or entity, each project will be evaluated separately for scoring.	Evaluation shall be done based on number of projects awarded and implemented.
23	Section 4.3 Eligibility/ Pre-Qualification Criteria	JV/Consortium are NOT allowed	We request you to allow JV as this need two different kind of experience (Digital Transformation and ITMS). Kindly allow	As per RFP
24	Section 2, Page 05	Bid Due Date - 12th March,2025 @16:00 hrs IST	We request you to extend the bid due date by two weeks Revised Due Date - 26th March,2025 @16:00 hrs IST	Refer Corrigendum # 1
25	Section 8.4.1 Other Requirements, Page 39	No replacement of Key resources viz. Project Manager --PMU, Toll Management System (TMS) Expert and Highways ATMS Expert shall be allowed in the 1st year of the Project. A penalty of Rs. 2 lakhs per resource shall be applicable for any replacement in the first year.	We assume that if key resources leave the organization due to unavoidable circumstances beyond the bidder's control, the bidder firm will not be penalized. Bidder will be committed to provide equivalent or higher resource profile for the same resource category	As per RFP
26	Additional Query	Holidays and Paid-Time off	We assume that deployed consultants will work from 9:30am to 6:00pm (Monday-Friday). As our focus towards Our People and Our Clients we will continue to deepen our relationship with our client by delivering excellence and building trust. Together, we must continue to channel our efforts toward achieving our goal with Our People at its Core. As we believe, a professional services organization, our personnel need to undergo trainings for their professional growth. We assume that you will provide 08 Training days and 24 paid time off annually for each consultant apart from the leave notified by IHMCL. Kindly confirm.	Official working hours and public holidays observed by IHMCL shall apply. Consultants may avail leave for training and other exigencies with prior approval from IHMCL, subject to meeting project requirements and timelines.
27	Additional Query	Work Location	We assume that the deployed consultant's work location will be the IHMCL headquarters in Delhi for a duration of 36 months. Please confirm.	The primary work location for the deployed consultants shall be the IHMCL office in Delhi. However, the consultant team shall require to undertake site visits at various project locations across India.

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28	Page No. 9- Clause 4.3. Eligibility / PreQualification Criteria >> S. no. 1 Legal Entity	i. The Bidder must be a business entity incorporated in India under the Companies Act, 1956/2013 or the Limited Liability Partnerships Act, 2008. ii. The Bidder should be registered with GST in India. JV/ Consortiums are NOT allowed.	With reference to the mentioned clause, we kindly request to allow Consortium/JV partners can also participate.	As per RFP
29	Page No. 9- Clause 4.3. Eligibility / PreQualification Criteria >> S. no. 2 Field of Business	The bidder should be engaged in the business of IT consulting and must have provided IT consulting to any Central/State Government department/entities or PSUs in the last 5 years as on bid due date.	With reference to the mentioned clause, request you to amend as "The bidder should be engaged in the business of IT consulting/IT deployment/IT/ ITes and must have provided IT consulting to any Central/State Government department/entities or PSUs in the last 5 years as on bid due date."	As per RFP
30	Page No. 10 - Clause 4.3. Eligibility / PreQualification Criteria >> S. no. 5 Relevant Project Experience	The Bidder must have successfully completed at least 1 project of 'similar nature' of Contract value not less than the amount INR 1 Crore (excluding taxes) in India for Central/State Government departments/entities, or Law Enforcement Authorities, or PSUs as on the bid due date in the last 07 years as on bid due date. "Similar nature" for this criterion shall mean Consulting or Advisory Services involving the preparation of Detailed Project Reports (DPR)/Preparation of tender documents/Bid Process Management/ Programme Management Unit (PMU) in the field of Intelligent Traffic Management Systems (ITMS)/Advanced Traffic Management Systems (ATMS)/Electronic Tolling System/City Surveillance/ Smart City	With reference to the mentioned clause, request you to amend as "The Bidder must have successfully completed at least 1 project of IT consulting/IT deployment/IT/ ITes of Contract value not less than the amount INR 1 Crore (excluding taxes) in India for Central/State Government departments/entities, or Law Enforcement Authorities, or PSUs or Private Organization as on the bid due date in the last 07 years as on bid due date.	As per RFP
31	Fact Sheet Point No.: 3 Page No.: 04	EMD of INR 15 lakhs in the form of Demand Draft OR Bankers Cheque OR bank guarantee OR and electronic Bank Guarantee under Structured Financial Messaging System (SFMS).	We respectfully request the Authority to consider waiving the Bidding Security requirement for MSME (Micro, Small, and Medium Enterprises) bidders. This gesture would greatly support the participation of many firms and enhance the competitiveness of the bidding process.	Refer Corrigendum # 1
32	Instructions to the Bidder Clause 4.3, Eligibility/Pre-Qualification Criteria Point No.: 01 (Legal Entity) Page No.:09	JV/Consortiums are not Allowed.	We kindly request Authority to allow Joint Venture / Association, at least 2 Partners.	As per RFP
33	Evaluation Criteria Clause 6.3.1 (Detailed Technical Scoring) Point – A1 Page No.:23	Average Annual Turnover generated in the last three financial years FY 2021-22, 2022-23 and 2023-24 More than INR 10 Crores = 5 marks Equal to INR 5 Crore up to INR 10 Crore = 4 Marks Less than INR 5 Crore = 0 mark	We request the Authority to reconsider the Average Annual Turnover of last 3 financial years as mentioned below: More than INR 4 Crores – 5 Marks In between INR 3 – 4 Crores – 4 Marks Less than INR 2 Crores – 0 Marks	As per RFP

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34	Evaluation Criteria Clause 6.3.1 (Detailed Technical Scoring) Point – A2 Page No.:23	Total number of Full-time employees as on the release date of RFP. No. of employees is more than 50 = 5 marks No. of employees between 30 to 50 = 4 Marks Less than 30 no. of employees = 0 Mark	We request the Authority to reconsider the Total Number of Full-time Employees as mentioned below: No. of employees more than 30 – 5 Marks No. of employees between 30 to 20 – 4 Marks Less than 20 No. of employees – 0 Marks	As per RFP
35	Instructions to the Bidder Clause 4.3, Eligibility/Pre-Qualification Criteria Point No.: 05 (Relevant Project Experience) Page No.: 10	“Similar nature” for this criterion shall mean Consulting or Advisory Services involving the preparation of Detailed Project Reports (DPR)/Preparation of tender documents/Bid Process Management/ Programme Management Unit (PMU) in the field of Intelligent Traffic Management Systems (ITMS)/Advanced Traffic Management Systems (ATMS)/Electronic Tolling System/City Surveillance/ Smart City.	Similar nature for this criterion shall mean Consulting or Advisory services or study or Technical Assistance involving the Preparation of Detailed Project Reports (DPR's)/Preparation of tender documents/Bid Process Management/Programme Management Unit (PMU) in the field of Road Safety Management which includes components of ITS, Enforcement, Speed Management, Intelligent Traffic Management system (ITMS)/Advanced Traffic Management System (ATMS)/Electronic Tolling System/City Surveillance/Smart City. As this consultancy services in reduction of accidents and speed management, we request you to consider experience in Road Safety Management as this includes various stakeholders i.e., Traffic Department, R&B/PWD, Educational, Medical Departments & Transport Authorities to implement ITS & Enforcement measures.	As per RFP
36	4.3. Eligibility / Pre-Qualification Criteria Annual Turnover Page No. 09	The Bidder should have an average annual turnover of at least INR 5 crore in the last three financial years FY D202021-22, 2022-23 and 2023- 24.	Turnover of INR 5 Crore will invite applications from very small companies without strong resources, experience and governance structure, which may or may not be able to deliver the project with desired quality. It is requested to kindly increase the turnover criteria to ensure standard and established firms only to participate. Accordingly, it is requested to modify the clause as below: The Bidder should have an average annual turnover of at least INR 250 crore in the last three financial years FY D202021-22, 2022-23 and 2023- 24.	As per RFP
37	4.3. Eligibility / Pre-Qualification Criteria Relevant Project Experience Page No 09	“Similar nature” for this criterion shall mean Consulting or Advisory Services involving the preparation of Detailed Project Reports (DPR)/Preparation of tender documents/Bid Process Management/ Programme Management Unit (PMU) in the field of Intelligent Traffic Management Systems (ITMS)/Advanced Traffic Management Systems (ATMS)/Electronic Tolling System/ City Surveillance/ Smart City	ITMS in cities, or City Surveillance / Smart City projects are of different nature. Hence we request to allow expreicne of similar nature only for National Highway / State Highway / Expressway etc. Accordingly, it is requested to modify the clause as below: “Similar nature” for this criterion shall mean Consulting or Advisory Services involving the preparation of Detailed Project Reports (DPR)/Preparation of tender documents/Bid Process Management/ Programme Management Unit (PMU) in the field of Intelligent Traffic Management Systems (ITMS)/Advanced Traffic Management Systems (ATMS)/Electronic Tolling System for any National Highway / State Highway / Expressway etc.	As per RFP
38	5.23. Conflict of Interest Page No 20	In the event that the Consultant, its Associates or affiliates are auditors or financial advisers to any of the Bidders (for System Integration or any other activity) for the Project, they shall make a disclosure to IHMCL as soon as any potential conflict comes to their notice but in no case later than 7 (seven) days from the receipt of such proposals and any breach of this obligation of disclosure shall be construed as Conflict of Interest.	Request to kindly modify the clause as below: In the event that the Consultant, its Associates in India or affiliates in India are auditors or financial advisers to any of the Bidders (for System Integration or any other activity) for the Project, they shall make a disclosure to IHMCL as soon as any potential conflict comes to their notice but in no case later than 7 (seven) days from the receipt of such proposals and any breach of this obligation of disclosure shall be construed as Conflict of Interest.	As per RFP

S.No.	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of Clarification / Suggestion	Response from IHMCL
39	5.3.4. Submission of Proposals Page No 14	The bidder must ensure that the bid is digitally signed by the Authorized Signatory of the bidding firm and has been duly submitted within the submission timelines.	As per clause 4.2. Preparation and submission of application, on pg. 8, this clause seems to be contradicting. We request to modify the clause as below: The bidder must ensure that the bid is digitally signed by the Authorized Signatory of the bidding firm OR that the bid is digitally signed by the DSC Owner, and submitted with the Power of Attorney (POA) in the name of the Authorized Signatory of the bidding firm and has been duly submitted within the submission timelines.	As per RFP
40	6.3.1. Detailed Technical Scoring Criteria Bidder's Profile Page No 23	Average Annual Turnover generated in the last three financial years FY 2021-22, 2022-23 and 2023-24 <input type="checkbox"/> More than INR 10 Crores = 5 marks <input type="checkbox"/> Equal to INR 5 Crore up to INR 10 Crore = 4 Marks <input type="checkbox"/> Less than INR 5 Crore = 0 mark	In continuation with PQ changes, request to modify the clause as below: Average Annual Turnover generated in the last three financial years FY 2021-22, 2022-23 and 2023-24 <input type="checkbox"/> More than INR 500 Crores = 5 marks <input type="checkbox"/> Equal to INR 250 Crore up to INR 500 Crore = 4 Marks <input type="checkbox"/> Less than INR 250 Crore = 0 mark	As per RFP
41	6.3.1. Detailed Technical Scoring Criteria Relevant Past Experience Page No23	Similar nature" for this criterion shall mean Consulting or Advisory Services involving the preparation of Detailed Project Reports (DPR)/Preparation of tender documents/Bid Process Management/ Programme Management Unit (PMU) support in the field of Intelligent Traffic Management Systems (ITMS)/Advanced Traffic Management Systems (ATMS)/Electronic Tolling System/ City Surveillance/ Smart City.	ITMS in cities, or City Surveillance / Smart City projects are of different nature. Hence we request to allow experience of similar nature only for National Highway / State Highway / Expressway etc. Accordingly, it is requested to modify the clause as below: "Similar nature" for this criterion shall mean Consulting or Advisory Services involving the preparation of Detailed Project Reports (DPR)/Preparation of tender documents/Bid Process Management/ Programme Management Unit (PMU) in the field of Intelligent Traffic Management Systems (ITMS)/Advanced Traffic Management Systems (ATMS)/Electronic Tolling System for any National Highway / State Highway / Expressway etc.	As per RFP
42	6.3.1. Detailed Technical Scoring Criteria Approach & Methodology Page No 24	Approach & Methodology	Request to kindly clarify, if A&M document is expected to be submitted or presentation before the committee.	Form 8: Proposed Approach & Methodology at Page 55 to be submitted as a part of bid.
43	6.3.1. Detailed Technical Scoring Criteria Approach & Methodology Page No 24	i. Demonstration of understanding of the Scope of Services & Projects under IHMCL ii. Demonstration of procedures/methodologies for conduct of FAT and SAT for TMS and ATMS projects iii. Demonstration of procedures/methodologies for conduct of IT System Audit at Toll plazas Presentation to be made by Proposed Resources of the Bidder before the Committee Assessment to be based on a note covering all requirements as mentioned.	The presentation and the delivery may need involvement of centralised technical team which will also keep on guiding the ground team as and when required to ensure quality and timely deliverable. The centralised team may also be required to present larger concepts and proposed methodology for the assignment. Hence request to modify the clause as below: Presentation to be made by the bidder with involvement of key Proposed Resources of the Bidder before the Committee Assessment to be based on a note covering all requirements as mentioned.	As per RFP

S.No.	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of Clarification / Suggestion	Response from IHMCL
44	6.3.2. Detailed Criteria for Evaluation of Proposed Resource D1 : For Project Manager Page No 25	Educational Qualification Regular Full-time Degree or Post-Graduation from any IITs/IISc/IIMs/XLRI – 2 marks	Such high qualification for resource for a Toll based project is difficult and very unlikely. Bidder shall ensure Post Graduation from any recognized and reputed university. In case of resource not performing upto expectation of the IHMCL, bidder shall replace the resource. However, request to remove requirement of Post Graduation from any IITs/IISc/IIMs/XLRI. Accordingly, it is requested to modify the clause as below: i. Regular Full-time Post Graduate Degree or Post-Graduation from any reputed institute – 2 marks ii. Regular Full-time Degree or Graduate from any institute – 0 mark	Refer Corrigendum # 1
45	6.3.2. Detailed Criteria for Evaluation of Proposed Resource D1 : For Project Manager Page No 25	Certification Valid PMP or Prince2 Certification = 2 marks ii. No valid PMP or Prince2 Certification = 0	There are multiple similar project management certifications available, which are of good quality, like Lean Six Sigma, PfMP, PMI, CAPM etc. Hence, we request to kindly modify as below: Valid PMP or Prince2 Certification or any equivalent certification= 2 marks ii. No valid PMP or Prince2 Certification or any equivalent certification= 0	As per RFP
46	6.3.2. Detailed Criteria for Evaluation of Proposed Resource D2 For Toll Management System (TMS) Expert Page No 27	Years of experience working in the field of Electronic Tolling / FASTag. > 15 years = 4 marks <input type="checkbox"/> 13-15 years and up to 15 years = 3 marks <input type="checkbox"/> 10 -12 years = 2 marks	Request to kindly reduce the years of expereince requirement as below: Years of experience working in the field of Electronic Tolling / FASTag. > 10 years = 4 marks <input type="checkbox"/> 8-10 years and up to 15 years = 3 marks <input type="checkbox"/> 7 -8 years = 2 marks	As per RFP
47	6.3.2. Detailed Criteria for Evaluation of Proposed Resource D2 For Toll Management System (TMS) Expert Page No 27	Conducted Factory Acceptance Testing (FAT) and/or Site/System Acceptance Testing (SAT) as a consultant.	Resource may have worked in similar project on similar scope as an SI / OEM, and not as a consultant, which is equal in terms of expereince. Hence request to kindly modify the clause as below: Involved in Factory Acceptance Testing (FAT) and/or Site/System Acceptance Testing (SAT).	Refer Corrigendum # 1
48	6.3.2. Detailed Criteria for Evaluation of Proposed Resource D3 For Highways ATMS Expert Page No 28	Years of experience working in the field of Advanced Traffic Management System (ATMS) or, Intelligent Traffic Management System for Highways/ Smart City/City Surveillance projects > 15 years = 4 marks 13-15 years and up to 15 years = 3 marks 10 -12 years = 2 marks	Request to kindly reduce the years of expereince requirement as below: Years of experience working in the field of Advanced Traffic Management System (ATMS) or, Intelligent Traffic Management System for Highways/ Smart City/City Surveillance projects > 10 years = 4 marks <input type="checkbox"/> 8-10 years and up to 15 years = 3 marks <input type="checkbox"/> 7 -8 years = 2 marks	As per RFP
49	6.3.2. Detailed Criteria for Evaluation of Proposed Resource D3 For Highways ATMS Expert Page No 28	Conducted Factory Acceptance Testing (FAT) and/or Site/System Acceptance Testing (SAT) as a consultant.	Resource may have worked in similar project on similar scope as an SI / OEM, and not as a consultant, which is equal in terms of expereince. Hence request to kindly modify the clause as below: Involved in Factory Acceptance Testing (FAT) and/or Site/System Acceptance Testing (SAT).	Refer Corrigendum # 1

S.No.	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of Clarification / Suggestion	Response from IHMCL
50	6.3.2. Detailed Criteria for Evaluation of Proposed Resource D4 IT System Audit Expert Page No 28	<p>Experience in IT System Audit:</p> <p>Number of IT System Audit conduct related to e-Governance projects/ digital transformation projects/Smart city projects, etc. with Central / State Government/entities</p> <p><input type="checkbox"/> > 2 projects = 2 marks <input type="checkbox"/> 1 - 2 projects = 1 mark</p> <p>Number of IT System Audit conduct related to TMS or ATMS for projects with Central / State Highway Authorities</p> <p><input type="checkbox"/> > 2 TMS/ATMS projects = 3 marks <input type="checkbox"/> 1 - 2 TMS/ATMS projects = 1 mark</p>	<p>IT system audit is a technical work, which is not dependent on the domain. Also, the domain expert team is proposed as part of larger consulting PMU.</p> <p>Hence specific requirement of IT System Audit for TMS and ATMS project would be very restrictive, and does not add any extra value.</p> <p>Very request to kindly modify the requirement as below:</p> <p>Experience in IT System Audit:</p> <p>Number of IT System Audit conduct related to e-Governance projects/ digital transformation projects/Smart city projects, etc. with Central / State Government/entities</p> <p><input type="checkbox"/> > 3 projects = 5 marks <input type="checkbox"/> 2 - 3 projects = 3 marks <input type="checkbox"/> 1 - 2 projects = 1 mark</p>	As per RFP
51	8. Terms of Reference 8.3.1. Various Activities & Deliverables v. IT System Audit at Toll Plazas and ATMS System Page No 36	IT System Audit at Toll Plazas and ATMS System	<p>We understand that the scope does not refer to be an audit, certification, examination, attestation, special report or agreed-upon procedures.</p> <p>Request to kindly clarify</p>	Please refer Terms of reference section of the RFP for the scope of work. The scope involves ETC system audit and ATMS system deployed at the site/toll plaza, as applicable.
52	8. Terms of Reference 8.3.1. Various Activities & Deliverables x. MIS and Reporting Page No 37	<p>The consultant shall develop and maintain a Management Information System (MIS) for realtime reporting and decision-making. This shall include:</p> <p>a. Designing and implementing data dashboards to track project progress, system performance, and key metrics.</p>	<p>We understand that consultant shall support IHMCL to develop the MIS through a separate vendor, which will intergate with all the respective Toll Operators for centralised MIS.</p> <p>Request to kindly clarify.</p>	Consultant shall prepare the MIS dashboard etc. in consultation with IHMCL.
53	8.4. Resources Requirement & Availability Page No 38	<p>Toll Management System (TMS) Expert: 33% - 12</p> <p>Highways ATMS Expert: 33% - 12</p>	<p>We understand that these consultants are required part time.</p> <p>Request to kindly clarify whether the 12 months will be on continous basis or as per requirement, and how IHMCL plans to calculate 12 month effort.</p>	The resources shall have to be made available throughout the contract duration. Refer RFP clause 8.4 for Resource - Availability in a month.
54	8.4.1. Other requirements Page No 39	<p>No replacement of Key resources viz. Project Manager – PMU, Toll Management System (TMS) Expert and Highways ATMS Expert shall be allowed in the 1st year of the Project.</p> <p>A penalty of Rs. 2 lakhs per resource shall be applicable for any replacement in the first year. Replacement of any proposed resource (D1 to D6 as per RFP Clause 6.3.2) shall be allowed only in cases such as resignation, medical exigency, etc. Any such replacement shall be done only with equally or more qualified and experienced resource as per written approval from IHMCL.</p>	<p>It is consulting firm's responsibility to ensure the project is delivered to the best possible manner with best experienced and trained resources.</p> <p>However, it may not possible to hold on to resources for a long period in certain cases.</p> <p>It is hence requested to kindly modify the clause as below:</p> <p>No replacement of Key resources viz. Project Manager – PMU, Toll Management System (TMS) Expert and Highways ATMS Expert shall be allowed in the 1st year of the Project, without prior approval from IHMCL.</p> <p>A penalty of Rs. 2 lakhs per resource shall be applicable for any replacement in the first year, if such replacement is without without prior approval from IHMCL. Replacement of any proposed resource (D1 to D6 as per RFP Clause 6.3.2) shall be allowed only in cases such as resignation, medical exigency, etc. Any such replacement shall be done only with equally or more qualified and experienced resource as per written approval from IHMCL.</p>	As per RFP

S.No.	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of Clarification / Suggestion	Response from IHMCL
55	8.8. Obligations of Consultant Page No 40	c) To procure, as required, the appropriate proprietary rights, licenses, agreements and permissions for, inter alia, materials, methods, processes, software, operating systems, designs, trademarks, documents and systems used.	This may not be applicable for consulting assignment. Request to kindly clarify and remove the requirement.	Refer Corrigendum # 1
56	12.11.1. Deliverable Timelines Page No 68	Any unauthorized absence of Full-time resource Rs. 10,000 per day shall be deducted from the monthly payable.	This contradicts to clause "8.4.1. Other requirements". Request to kindly clarify	Refer Corrigendum # 1
57	Penalty, 12.11.1. Deliverable T	Any unauthorized absence of Full-time resource Rs. 10,000 per day shall be deducted from the monthly payable.	page 39 of RFP under other requirements section C - Penalty amount per day mentioned in Rs 5000 per day. Pls clarify	As per RFP
58	Page 9, Cl. 4.3 S. No. 1) and Page 68, Cl. 12.7.1	JV/ Consortiums are NOT allowed. To bridge the gap of the skilled resource, the bidder can go in for Sub-Contracting to out-source to bridge the gap as per provisions in this RFP.	While JV/ Consortiums are not allowed, we understand that sub-contracting arrangement is allowed given that some of the positions have specific requirements. Kindly confirm if this understanding is correct	As per RFP and Corrigendum
59	Page 25, Cl. 6.3.2 D1: For Project Manager	Educational qualification Regular Full-time Degree or Post-Graduation from any IITs/IISc/IIMs/XLRI – 2 marks	The clause in its current form puts candidates from other colleges (including those from equally better colleges) at a disadvantageous position. Thus, we request to delete the clause	Refer Corrigendum # 1
60	ITB Cl. 4.3 (1), Eligibility / Pre-Qualification Criteria, Pg. 10 of 73	i. The Bidder must be a business entity incorporated in India under the Companies Act, 1956/2013 or the Limited Liability Partnerships Act, 2008.	We request you to kindly modify the given clause as under so that the foreign company registered and having operations in India may also bid for the project: "i. The Bidder must be a business entity incorporated/registered in India under the Companies Act, 1956/2013 or the Limited Liability Partnerships Act, 2008."	As per RFP
61	ITB Cl. 4.3 (2), Field of Business, Pg. 10 of 73	The bidder should be engaged in the business of IT consulting and must have provided IT consulting to any Central/State Government department/entities or PSUs in the last 5 years as on bid due date.	We kindly request you to modify the given clause as follows: The bidder should be engaged in the business of IT/ITS (Intelligent Transportation System) consulting and must have provided IT/ ITS (Intelligent Transportation System) consulting to any Central/State Government department/entities or PSUs in the last 5 years as on bid due date. We believe that the term "ITS (Intelligent Transportation System) Consulting" shall more clear to ensure the objectives and requirements of the RFP.	As per RFP.
62	ITB Cl. 5.15 (a), Performance Guarantee, Pg. 19 of 73	IHMCL will require the selected bidder to provide a Performance Bank Guarantee, within 15 days from the Notification of award, for a value equivalent to 5% of the total cost of quoted by bidder. The Performance Guarantee should be valid for a period of 6 months after expiry of Contract Agreement and also should have claim period of 1- year post expiry.	It is requested to kindly reduce the claim period of 1 year post expiry to the validity period of PBG i.e. 6 months after expiry of contract.	As per RFP

S.No.	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of Clarification / Suggestion	Response from IHMCL
63	ITB Cl. 5.23.C (d) Conflict of Interest, Pg. 22 of 73	there is a conflict among this and other consulting assignments of the Bidder (including its personnel and other members, if any) and any subsidiaries or entities controlled by such Bidder or having common controlling shareholders. The duties of the Consultant will depend on the circumstances of each case. While providing consultancy services to IHMCL for this particular assignment, the Consultant shall not take up any assignment that by its nature will result in conflict with the present assignment.	Considering that the assignments contained in the given RFP pertains to various existing/future projects of the client. In terms of the given sub clause we believe that the bidder awarded the contract shall not be eligible for bidding any TMS, ATMS, MLFF projects as a PMC/GC/Consultant or in any other capacity, please confirm.	As per RFP
64	Evaluation Criteria: 6.3.2. Detailed Criteria for Evaluation of Proposed Resource (D1 : For Project Manager) pg. 26 of 73	Minimum Education Qualification – BE/BTech in any Stream from any recognized institute by AICTE and Regular Full-time MBA or equivalent. And In Marking:- i. Regular Full-time Degree or Post-Graduation from any IITs/IISc/IIMs/XLRI – 2 marks ii. Regular Full-time Degree or Post-Graduate from any institute other than (i) above – 0 mark For Certification:- i. Valid PMP or Prince2 Certification = 2 marks ii. No valid PMP or Prince2 Certification = 0 mark Certification should be valid as on bid due date and certification should be attached along with CV.	We kindly request you to modify the given clause as follows: Minimum Education Qualification – BE/ BTech /MSc. IT or in any other Stream from any recognized institute by AICTE/UGC and Regular Full-time Post Graduation/ MBA or equivalent. We kindly request you to modify the given clause as follows: i. Regular Full-time Degree or Post-Graduation from any IITs/IISc/IIMs/XLRI – 2 marks or Experience in similar projects more than 10 years – 2 marks ii. Regular Full-time Degree or Post-Graduate from any institute other than (i) above – 1 mark We kindly request you to modify the given clause as follows: i. Valid PMP or Prince2 Certification = 2 marks or any Valid membership of International Association of Engineering – 2 marks ii. No valid PMP or Prince2 Certification or Membership = 0 mark Certification or Membership should be valid as on bid due date and certification should be attached along with CV.	Refer Corrigendum # 1
65	TOR 8.4.1(a), Other requirements, Pg. 40 of 73	No replacement of Key resources viz. Project Manager – PMU, Toll Management System (TMS) Expert and Highways ATMS Expert shall be allowed in the 1st year of the Project. A penalty of Rs. 2 lakhs per resource shall be applicable for any replacement in the first year.	Since any replacement will take place only in case of exceptional circumstances, with prior approval of the client and with equal or better qualified resources, therefore, it is requested to kindly relax the penalty provision for replacement taking place in the 1st year.	As per RFP
66	TOR 8.5(a), Contract Duration, Pg. 40 of 73	The overall duration of the Consultancy Assignment shall be 3 years, which shall be extendable up to 2 years on a yearly basis at the same rates as per the requirement of IHMCL as mutually agreed.	We believe that upon expiry of the duration of 3 years, the given extension of 2 years shall be made through contract amendment/modification with the cost escalation provisions mutually agreeable by both the client and the consultant. Please confirm.	As per RFP

S.No.	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of Clarification / Suggestion	Response from IHMCL
67	TOR 8.6(c), Payment Terms, Pg. 41 of 73	All other payments such as Out-of-Expenses and Miscellaneous expenses for site visit, etc. shall be reimbursed on actuals as per the policy laid by IHMCL for different grade of Resources and submission of Invoices with supporting bills in monthly bills.	Requested to kindly provide IHMCL policy details for the payment of the given reimbursable expenses to enable the bidder to correctly make cost estimations.	The details shall be made available to successful bidder upon award of Contract.
68	GCC 12.5.4, Pg. 68 of 73	The team shall be deployed on an exclusive basis; no resource deployed under this project will work on any other engagement during Contract Period and a declaration for the same to be provided.	Through this clause we believe that all the resources to be deployed for the project shall be working throughout the contract duration and no resources are to be deployed on intermittent basis. Please confirm.	As per RFP
69	GCC 12.11.1 and 12.11.2 Deliverable Timelines, Pg. 69 of 73	12.11.1: Consultants need to adhere the deliverable timelines as specified in contract / any related document failing which penalties shall be levied as below: 12.11.2: If the delay in any of above deliverable is beyond 10 weeks, then IHMCL reserves the right to terminate the Contract and forfeit the PBG. Further, IHMCL shall be free to get the work done from some other source at the risk and costs of the Consultant. The Consultant may be debarred for applying in future project consultancy assignments with IHMCL.	With regard to the given GCC clauses, for ascertaining the submission due date, it is requested to kindly provide the deliverable timelines under TOR 8.3.1. (Various Activities & Deliverables)	Please refer the Terms of Reference clause at Clause 8. The scope of work includes providing ongoing technical and program management support for projects such as TMS, ATMS, and MLFF undertaken by IHMCL. The specified timelines for various deliverables will be determined based on the nature of the work upon the onboarding of the Consultant team and will be aligned with project requirements throughout the contract duration.
70	GCC 12.13, Termination of Contract, Pg. 70 of 73	The termination clause does not include provisions for termination by the Consultant	It is requested to kindly provide for the grounds of termination by the Consultant under the termination clause.	As per RFP
71	2. Schedule of the Tender - Key Dates, Pg. 6 of 73	Bid due date 12 March 2025, 16:00 hours IST	We kindly request you to please extend the bid due date for 10 to 15 days from the bid submission end date.	Refer Corrigendum # 1
72	General	Price adjustment provisions have not been provided in the RFP	It is requested to kindly allow the price adjustment for both remuneration and reimbursable expenses and accordingly mention the provisions in this regard	As per RFP
73	6.3.2. Detailed Criteria for Evaluation of Proposed Resource	D1 Project Manager: i. Regular Full-time Degree or Post-Graduation from any IITs/IISc/IIMs/XLRI – 2 marks ii. Regular Full-time Degree or Post-Graduate from any institute other than (i) above – 0 mark	You are requested to consider needful amendments as fetching senior resource for a full time Project Management job at a client site with such vast experience and reputed institutes like IITs/IIMs/XLRI are extremely difficult since they would be heading some large organization at senior CXO position or owning their own firm. Hence Request to kindly consider the request and amend as follows: i. Regular Full-time Degree with Post-Graduation / MBA from reputed Institutes – 2 marks ii. Regular Full-time Degree – 1 mark	Refer Corrigendum # 1

S.No.	RFP Document Reference(s) (Section & Page Number(s))	Content of RFP requiring Clarification(s)	Points of Clarification / Suggestion	Response from IHMCL
74	5.3.3. Earnest Money Depos	Bidders shall submit, along with their Proposals, an EMD of INR 15 Lakhs only, in the form of a demand draft OR Bankers Cheque OR bank guarantee OR and electronic Bank Guarantee under Structured Financial Messaging System (SFMS).	Request you to consider the EMD exemption of Startup India registered under DPIIT. The request is line with the GFR Rule 173 (i) to exempt the startup from Prior Experience and Prior Turnover requirements for DPIIT Recognized Startups subject to meeting of quality & technical specifications and making suitable provisions in the bidding document.	Refer Corrigendum # 1