

CORRIGENDUM - 10

Dated: 11 .11.2020

Request for proposal (RFP) for Selection of Master ETC Service Provider at National Highways Fee Plazas

RFP Reference No.: IHMCL/Master ESP/2020/01 published on dated 25.06.2020

Sl. No.	Section/ Reference	Original Clause	Updated Clause
1.	Section 6, Scope of Work, New Clause	New clause	<p>New Clause 6.4.7: -</p> <p>1. The Master ESP shall be responsible for carrying out all the roles and responsibilities of an Acquirer Bank at the allocated number of toll plazas.</p> <p>For this purpose, the Bidder shall select and submit the name(s) of any one or more of the approved acquirer banks under NETC programme in their respective bid. Any acquirer bank may be proposed by multiple bidders. The current list of acquirer bank under NETC programme is as below: -</p> <ol style="list-style-type: none"> i. Axis Bank ii. HDFC Bank iii. ICICI Bank iv. IDFC First Bank v. IndusInd Bank vi. Kotak Mahindra Bank vii. Karur Vysya Bank viii. Paytm Payments Bank ix. Punjab National Bank x. State Bank of India xi. Equitas Small Finance Bank xii. IDBI Bank <p>2. Post award of Contract, a separate tri-partite agreement shall be signed between Successful bidder, each acquirer bank and IHMCL to ensure smooth implementation & fulfilment of respective obligations pertaining to ETC system services and acquiring services at the allocated toll plazas. Any change in the acquirer bank or banks shall require prior written approval of IHMCL.</p> <p>3. The detailed roles and responsibilities and SLA of an acquirer bank are mentioned in the NETC Procedural Guidelines (PG) –version 1.7 document as amended suitably from time to time. All the SLA for an acquirer bank as mentioned in the said PG document shall be applicable on the Master ESP. The said document may be referred on IHMCL website (www.ihmcl.co.in)</p>

Sl. No.	Section/ Reference	Original Clause	Updated Clause
2.	Section 6, Scope of Work, New Clause		<p>New Clause</p> <p>i. The Bidder and selected acquirer bank(s) shall be required to provide consent to sign a tri-partite agreement in case of Award of Contract. Format for providing consent for signing a tri-partite agreement is provided in Annexure-2 of this Corrigendum- 10.</p>
3.	Section 5, Conditions of Contract, Clause 5.6 Payment Terms	New Clause	<p>New Clause</p> <p>After on-boarding and hand-over and take-over of Master ESP, the existing % charges (acquiring fee) being paid to existing acquirer bank(s) for settlement of ETC transaction shall be stopped.</p> <p>It may be noted that the discovered acquiring rates of different banks at various PF toll plazas ranges from 0.15% to 0.73% of the ETC transaction value processed.</p>
4.	RFP Clause 8.15 Annexure – 15: List of Fee Plazas and Sl. No. 7 of Corrigendum 6	List of Fee Plazas	<p>List of Fee Plazas with updated details: -</p> <p>In addition of already provided details in Annexure-15 of RFP and Sl. No. 7 of Corrigendum 6. The updated details of public funded fee plazas are as provided at Annexure-1 of this Corrigendum.</p>
5.	Section 3, Instructions to Bidder, New Clause	New Clause	<p>New Clause</p> <p>In future during the Contract Period, NHAI/IHMCL may decide to upgrade the tolling system to any new emerging technology such as Free Flow tolling technology, etc. as per policy decision by NHAI/MoRTH.</p> <p>Under such circumstances, the existing Master ESP in each zone, shall be provided Right of First Refusal for implementation of the new such technology offered by any selected third party bidder/agency, provided the Master ESP possesses the capability and requisite experience in such new technology and fulfils other terms and conditions set out by NHAI/IHMCL.</p>
6.	Section 5, Conditions of Contract, Clause 5.6.5 Payment to Master ESP	<p>a) Payments for Operations & Maintenance at Live Fee Plazas</p> <div style="border: 1px solid black; padding: 5px; margin: 5px 0;"> $\text{Total Monthly Payments} = x * \{(E_{TP1} * AF_1) + (E_{TP2} * AF_2) + \dots + (E_{TPn} * AF_n)\} - D$ </div> <p>Where,</p> <p>i. x = Quoted Value for the Zone by the successful bidder for processing one ETC transaction (count) at fee plaza operated & maintained by the Master ESP</p>	<p>i. Payments for Operations & Maintenance at Live Fee Plazas</p> <div style="border: 1px solid black; padding: 5px; margin: 5px 0;"> $\text{Total Monthly Payments} = x * \{(E_{TP1} * AF_1) + (E_{TP2} * AF_2) + \dots + (E_{TPn} * AF_n)\} - D$ </div> <p>Where,</p> <p>ii. x = Quoted percentage of transaction value/amount processed & settled via FASTag for the Zone by the successful bidder for processing one ETC transaction (count) at</p>

Sl. No.	Section/ Reference	Original Clause	Updated Clause												
		<p>ii. $E_{TP1,2,3,\dots,n}$ = Total number of ETC Transactions (count) processed in the reported month for each fee plaza 1,2,3,...n, where n is the total no. of fee plazas operated and maintained by Master ESP in the allocated Zone.</p> <p><i>Note: ETC count shall be based on number ETC transactions process via FASTag or any other digital modes as provisioned by Government of India from time to time. FASTag count data shall be based on the CCH/NPCI report.</i></p> <p>iii. $AF_{1,2,3,\dots,n}$ = Adjustment Factor corresponding to the cumulative uptime of critical Equipment/Software in the reporting month for each fee plaza 1,2,3....n, where n is the total no. of fee plazas operated and maintained by Master ESP in the allocated Zone.</p>	<p>fee plaza operated & maintained by the Master ESP</p> <p>iii. $E_{TP1,2,3,\dots,n}$ = Total number value of ETC Transactions (count) processed in the reported month for each fee plaza 1,2,3,...n, where n is the total no. of fee plazas operated and maintained by Master ESP in the allocated Zone.</p> <p><i>Note: ETC count value/amount (in Rs.) shall be based on number ETC transactions process via FASTag or any other digital modes as provisioned by Government of India from time to time. FASTag count data shall be based on the CCH/NPCI report.</i></p> <p>iv. $AF_{1,2,3,\dots,n}$ = Adjustment Factor corresponding to the cumulative uptime of critical Equipment/Software in the reporting month for each fee plaza 1,2,3....n, where n is the total no. of fee plazas operated and maintained by Master ESP in the allocated Zone.</p> <p>P.S - The Financial bid format is changed accordingly as provided at Annexure – 3 of this Corrigendum.</p> <p>Rest clauses remain same.</p>												
7.	Key Dates	<table border="1"> <thead> <tr> <th>Event Description</th> <th>Date</th> </tr> </thead> <tbody> <tr> <td>Bid Due Date</td> <td>13th November 2020 up to 15:00 hrs IST</td> </tr> <tr> <td>Opening of Technical Bids</td> <td>16th November 2020 16:00 hrs IST</td> </tr> </tbody> </table>	Event Description	Date	Bid Due Date	13th November 2020 up to 15:00 hrs IST	Opening of Technical Bids	16th November 2020 16:00 hrs IST	<table border="1"> <thead> <tr> <th>Event Description</th> <th>Date</th> </tr> </thead> <tbody> <tr> <td>Bid Due Date</td> <td>3 December 2020 up to 15:00 hrs IST</td> </tr> <tr> <td>Opening of Technical Bids</td> <td>4 December 2020 16:00 hrs IST</td> </tr> </tbody> </table>	Event Description	Date	Bid Due Date	3 December 2020 up to 15:00 hrs IST	Opening of Technical Bids	4 December 2020 16:00 hrs IST
Event Description	Date														
Bid Due Date	13th November 2020 up to 15:00 hrs IST														
Opening of Technical Bids	16th November 2020 16:00 hrs IST														
Event Description	Date														
Bid Due Date	3 December 2020 up to 15:00 hrs IST														
Opening of Technical Bids	4 December 2020 16:00 hrs IST														

Annexure -1: Updated List of fee plazas with details (as in October 2020)

Zones	No. of Toll Plazas (Live) as on October 20	Total ETC Transaction Amount for the month of September 20	Total ETC Transaction Amount for the month of October 20
Zone 1	76	1,09,08,85,648	1,16,33,80,683
Zone 2	75	1,09,87,97,161	1,29,04,52,960
Zone 3	96	1,36,53,79,550	1,50,82,16,485
Zone 4	76	1,42,61,79,652	1,58,26,27,420
Grand Total	323	4,98,12,42,011	5,54,46,77,548

For plaza -wise details bidder may refer to IHMCL website.

Annexure-2 – Format for providing consent of signing Tri-partite Agreement

(To be signed separately by Lead bidder and selected acquirer bank(s))

A. By Lead Bidder

(To be signed on Letterhead by person holding POA)

To,

Date

COO, IHMCL
Indian Highways Management Company Ltd.

Subject: Consent Form for signing Tri-partite Agreement post award of Contract

Reference: RFP No: _____ Dated: _____ for Selection of "XXXXXX" .

I/We, _____ (Name of the Bidder) participating in the reference RFP, do hereby provide our consent to sign a tri-partite agreement with IHMCL and (*Name of Acquirer bank(s)*) as per terms and conditions specified in the referred RFP, in case declared as successful bidder and issuance of Letter of Award by IHMCL.

Thanking you,

Yours faithfully,

(Signature)

For and on behalf of: _____

Authorised Signatory

Name:

Designation:

Place:

Date:

B. By each of the selected Acquirer bank

(To be signed by concerned Business Head of the selected Acquirer bank.)

To,

Date

COO, IHMCL
Indian Highways Management Company Ltd.

Subject: Consent Form for signing Tri-partite Agreement post award of Contract

Reference: RFP No: _____ Dated: _____ for Selection of "XXXXXX" .

I/We, _____ (Name of the Acquirer Bank) participating in the reference RFP, do hereby provide our consent to partner with (Name of the Lead Bidder) and sign a tri-partite agreement with IHMCL and (Name of Lead Bidder) as per terms and conditions specified in the referred RFP, in case (Name of Lead Bidder) is declared as successful bidder and issued the Letter of Award by IHMCL.

Thanking you,

Yours faithfully,

(Signature)

For and on behalf of: _____

Authorised Signatory

Name:

Designation:

Place:

Date:

Annexure – 3 – Revised Format for Financial Proposal

The Annexure- 11 of the RFP dated 25 June 2020 shall be modified as below. The Bidder are required to use this format for submission of Financial proposal.

Name of the Project: Request for proposal (RFP) for Selection of Master ETC Service Provider at National Highways Fee Plazas	
Name of Bidder:	
Parameter - Quoted percentage of transaction value/amount processed & settled via FASTag	Quoted Percentage (corrected up to max. 3 decimal points)
For Zone 1	
For Zone 2	
For Zone 3	
For Zone 4	

- Bidder Need to fill ONLY the yellow cells
- Bidder may bid for 1 or more zones; however, award of zone shall be carried out as per Award Criteria as provided in the RFP.