



**REQUEST FOR QUOTATION (RFQ) FOR
SELECTION OF ACQUIRING BANK
ACROSS SELECTED PUBLIC FUNDED
TOLL PLAZAS ON NATIONAL HIGHWAYS**

RFQ No. IHMCL/ETC/Acquirer Bank/Feb/2020



Indian Highways Management Company Ltd.

MARCH 3, 2020

Sector-19, Dwarka, New Delhi-110075

Email: tenders@ihmcl.com



Quotations are invited by the Indian Highways Management Company Limited (IHMCL) for the following:

Name of Work: Selection of Acquiring Bank across Selected Public Funded Toll Plazas on National Highways

SI #	Head	Details
1.	Key Dates	<ul style="list-style-type: none"> • Date of Issue – 03/03/2020 • Last date of Online Submission of Financial Submission Form on e-tender portal: - 12/03/2020 (Up to 15:00 Hrs IST). • Opening of Financial Submission Form on e-tender portal: - 13/03/2020 at 16:00 Hrs IST
2.	Procedure for Submission	<ul style="list-style-type: none"> • Financial Submission Form – (Annexure – B) must be submitted online ONLY at http://etenders.gov.in • NO physical submission from any bidder shall be considered for evaluation and shall be summarily rejected.
3.	Eligibility Conditions	<p>Only certified existing Acquirer Banks under NETC programme shall be eligible for submitting their quotations as below:</p> <ol style="list-style-type: none"> 1. Axis Bank 2. HDFC Bank 3. ICICI Bank 4. IDFC First Bank 5. IndusInd Bank 6. Kotak Mahindra Bank 7. KVB Bank 8. Paytm Payments Bank 9. Punjab National Bank 10. State Bank of India
4.	Scope of Work	<p>Selected acquirer bank shall acquire all ETC transactions via FASTag across Public Funded toll plazas as identified in “Annexure A: List of Public Funded Plazas within the scope of RFQ”.</p> <ul style="list-style-type: none"> • The list of toll plazas as mentioned in Annexure-A is indicative only. • Further any new toll plazas which will be allocated by NHA for Acquiring Services till 31st Dec 2020, shall be allocated to the selected entity(ies) at the discovered rate, subject to discretion of IHMCL. • IHMCL reserves the right to order for increased or decreased number of Toll plazas, as per the requirement. <p>The selected bank shall carry out all roles/responsibilities of Acquirer Bank as mentioned below: -</p>

SI #	Head	Details
		<ul style="list-style-type: none"> • As defined in the Procedural Guidelines – National Electronic Toll Collection Network 2016 version 1.7 issued by NPCI and amended suitably from time to time. • Ensure implementation of latest version of Interface Control Document (ICD) i.e. at acquired toll plaza. • Policy document shared by IHMCL vide letter ref: - IHMCL/ETC/Plaza Policy/2018 dated 18.01.2019 • Other relevant circulars/guidelines under NETC program such as Plaza Allocation Guidelines, SLA for member banks, etc. • Any other Circulars, Note or Guidelines of NHAI/IHMCL thereafter pertaining to acquiring services.
5.	Duration of Work	Time period envisaged for the engagement is 12 months from date of issue of LOA. Upon completion of the engagement, IHMCL may consider extending the tenure by another 12 months with same “% of acquired transaction value – Acquiring Rate” as quoted by the Bidder for the RFQ.
6.	Selection Criteria	<ol style="list-style-type: none"> 1. The Bidder with the lowest value quoted for “Acquiring Rate” in Financial Submission Form (Annexure-B) will be declared as successful bidder. 2. In the event that two or more Bidders quote the same "Acquiring Rate" IHMCL may (in sequential basis): - <ol style="list-style-type: none"> i. Declare the Bidder having experience of ETC integration at a greater number of Toll Plazas under NETC programme as successful bidder; OR ii. Declare the Bidder having a greater number of transaction count during FY 2019-20 as successful bidder or L1 Bidder; OR iii. Take any such measure as may be deemed fit in its sole discretion, including annulment of the bidding process.
7.	Important Terms and Conditions	<ol style="list-style-type: none"> a) IHMCL may decide not to allocate all the tendered toll plazas to a single bidder vendor (i.e. L1) and provide opportunity to the L2 and L3 bidders to match the rate quoted by L1 bidder. The allocation of toll plazas may be placed to the successful bidders as follows: <ol style="list-style-type: none"> i. 100% to L1 bidder in case L2 and L3 bidders do not match the rate quoted by L1 bidder. ii. 70% to L1 bidder and 30% to L2 bidder, if L2 bidder matches the rate quoted by L1 bidder where L3 disagree.

SI #	Head	Details
		<p>If L2 bidder does not agree to match the rate of L1 bidder and if L3 bidder agrees to match the rate of L1 bidder, then 70% to L1 bidder and 30% to L3 bidder.</p> <p>iii. 50% on L1 bidder, 30% on L2 bidder and 20% on L3 bidder if L2 bidder and L3 bidder both agrees to match the rate of L1 bidder.</p> <p>iv. For any new additional toll plazas, the toll plazas shall be allocated to L1 Bidder only.</p> <p>b) If the service of any selected bidder, (i.e. L1, L2 and L3) is not satisfactory resulting in frequent SLA breaches or frequent non-performance is reported against any selected bidder, IHMCL shall reserve the rights to roll over the concerned toll plaza to the other selected bidder/acquirer bank which matches the L1 rate.</p> <p>c) Selected/successful bidder/acquirer bank shall complete implementation of ICD 2.5 or latest version of ICD at the acquired toll plaza within 45 days of date of toll plaza allocation of the toll plazas. The selected bidder/acquirer bank shall be responsible for upgradation of ICD requirement at all toll plazas as amended by IHMCL from time to time.</p> <p>d) IHMCL reserves the right to impose a penalty of Rs. 2000 per toll plaza per day if the ICD 2.5 implementation is not completed at any toll plaza w.e.f. 46th day of the toll plaza roll-over.</p> <p>e) It may be noted that IHMCL reserves the right to issue Clarification, Corrigendum, reject all or any of the Applicants or Applications, or to annul the Bidding process at any stage, without assigning any reason whatsoever.</p> <p>f) As these allocations is carried out through tendering process, the clause for maximum capping of toll plazas to an acquirer bank, as per the toll allocation guidelines (2016), may not be applicable for this tendered toll plazas at "Annexure A".</p>

Annexure A: List of Public Funded Plazas within the scope of RFQ

S. No.	RO	PIU	Plaza Code	Plaza Name	ETC Status	Total No. of Lanes
1	Jaipur	Barmer	330014	Kair Fakir Ki Dhani toll plaza	Live with all lanes	8
2	Jaipur	Barmer	330024	Bor Charnan Toll Plaza	Live with all lanes	6
3	Jaipur	Barmer	330023	Hathitala Toll Plaza	Live with all lanes	8
4	Vijayawada	Amravati	352003	Raviguntapalli	Live with all lanes	6
5	Vijayawada	Amravati	352002	Mekalavaripalli	Live with all lanes	6
6	Jaipur	Jodhpur	330001	Doli toll plaza	Live with all lanes	8
7	Ranchi	Dhanbad	392001	Tand Balidih	Live with all lanes	8
8	Jaipur	Barmer	330011	Nimbayani	Live with all lanes	6
9	Chandigarh	Hisar	313002	Landhari Toll Plaza	Live with all lanes	12
10	Patna	Hajipur	380002	Saidpur Patedha	Live with all lanes	8
11	Gandhinagar	Surat	336001	Mandva Toll Plaza (Narmada Bridge)	Live with all lanes	18
12	Nagpur	Nagpur	214001	Khambara Toll Plaza	Live with all lanes	10
13	Lucknow - East	Prayagraj	200001	Lalanagar Toll Plaza	Live with all lanes	6

S. No.	RO	PIU	Plaza Code	Plaza Name	ETC Status	Total No. of Lanes
14	Lucknow - West	kanpur	198001	Katoghan Toll Plaza	Live with all lanes	6
15	Lucknow - West	Jhansi	181001	Babina Toll Plaza	Live with all lanes	8
16	Chennai	Kancheepuram	174001	Athur	Live with all lanes	10
17	Jaipur	Kota	160002	Fatehpur	Live with all lanes	8
18	Jaipur	Kota	160001	Similiya	Live with all lanes	8
19	Bhubaneswar	Balasore	146001	SERGARH TOLL PLAZA	Live with all lanes	8
20	Gandhinagar	Gandhidham	102001	UNDVARIYA TOLL PLAZA	Live with all lanes	8
21	Patna	Begusarai	90001	Maranga	Live with all lanes	6
22	Hyderabad	Nirmal	75001	Rolmamda	Live with all lanes	12
23	Madurai	Madurai	22004	Nanguneri	Live with all lanes	12
24	Delhi	Ghaziabad	320032	Chhajarsi	Live with all lanes	18
25	Jammu	Jammu	106001	Bann Toll Plaza	Live with all lanes	8
26	Guwahati	Shillong	237001	Pahammawlein Toll Plaza	Live with all lanes	7
27	Nagpur	Nagpur	240000	Patanswangi Toll Plaza	Live with all lanes	4
28	Nagpur	Nagpur	134002	Darooda	Live with all lanes	10

S. No.	RO	PIU	Plaza Code	Plaza Name	ETC Status	Total No. of Lanes
29	Bangalore	Dharwad	109001	Kognoli	Live with all lanes	12
30	Vijayawada	Vishakhapatnam	68001	Agnampadi	Live with all lanes	8
31	Chennai	Krishnagiri	13001	SriPerumbadur	Live with all lanes	10
32	Chennai	Kancheepuram	13002	Chennasamaduram	Live with all lanes	10
33	Vijayawada	Anantpur	21003	Marur toll plaza	Live with all lanes	12
34	Vijayawada	Anantpur	21002	Kasepalli toll plaza	Live with all lanes	12
35	Vijayawada	Anantpur	21001	Amakthadu toll plaza	Live with all lanes	12
36	Vijayawada	Nandyal	352013	Chapirevula	Live with all lanes	12
37	Jammu	Srinagar	318002	Kachkoot Toll Plaza	Partially Live	12
38	Lucknow - East	Raebareli	320026	Aihar Toll Plaza	Live with all lanes	6
39	Lucknow - East	Raebareli	320027	Jindpur Toll Plaza	Live with all lanes	6
40	Gandhinagar	Godhra	330033	Limdi Toll Plaza	Live with all lanes	6
41	Jaipur	Dausa	330025	Rajora Khurd	Live with all lanes	8
42	Chandigarh	Chandigarh	312010	MilkMajra	Live with all lanes	16
43	Jaipur	Jaipur	330015	Nekawala	Live with all lanes	6

S. No.	RO	PIU	Plaza Code	Plaza Name	ETC Status	Total No. of Lanes
44	Vijayawada	Nellore	352007	Bhramanapalli	Live with all lanes	6
45	Bhopal	Chindwara	238004	Jaitpur	Live with Handheld Readers	4
46	Bhopal	Chindwara	238003	Jungawani	Live with Handheld Readers	4
47	Bhopal	Chindwara	238002	Fulara	Live with Handheld Readers	4
48	Lucknow - West	Kanpur	202001	Badauri Toll Plaza	Live with all lanes	6
49	Chennai	Chennai	168001	Nallur Toll Plaza	Live with all lanes	14
50	Chandigarh	Jalandhar	156001	Chiddan Toll Plaza	Live with all lanes	10
51	Mumbai	Nashik	141001	Baswant Toll Plaza	Live with all lanes	16
52	Bangalore	chitradurga	114001	Hebbalu	Live with all lanes	12
53	Bangalore	chitradurga	113001	Chalageri	Live with all lanes	12
54	Ranchi	Ranchi	108001	HAZARIBAGH-RANCHI EXPRESSWAY (Pundag)	Live with all lanes	14
55	Ranchi	Hazaribagh	107001	Rasoia Dhamna Toll Plaza	Live with all lanes	12
56	Hyderabad	Hyderabad	80001	Pullur	Live with all lanes	12
57	Hyderabad	Nirmal	76001	Gamjal	Live with all lanes	12

S. No.	RO	PIU	Plaza Code	Plaza Name	ETC Status	Total No. of Lanes
58	Vijayawada	Vijayawada	72001	Kalaparru	Live with all lanes	8
59	Chennai	Chennai	20002	VANAGARAM TOLL PLAZA	Live with all lanes	6
60	Guwahati	sikkam	379001	Pasyih	Live with all lanes	6
61	Guwahati	Shillong	379002	Lomshinong	Live with all lanes	6
62	Hyderabad	Khammam	350001	Chinthapally	Live with all lanes	6
63	Jaipur	Reengus	330027	Harimma	Live with all lanes	8
64	Jaipur	Reengus	330026	Nimbi Jodha	Live with all lanes	8
65	Delhi	EPE	312009	Chhajju Nagar	Live with all lanes	18
66	Delhi	EPE	312007	Maujpur	Live with all lanes	8
67	Delhi	EPE	320011	Fatehpur Rampur	Live with all lanes	12
68	Delhi	EPE	320009	Bilakbarpur	Live with all lanes	20
69	Delhi	EPE	320007	Dasana	Live with all lanes	16
70	Delhi	EPE	320005	Duhai	Live with all lanes	17
71	Delhi	EPE	320003	Mavikala	Live with all lanes	12
72	Delhi	EPE	312006	Main Plaza Village Jakhauli	Live with all lanes	15

S. No.	RO	PIU	Plaza Code	Plaza Name	ETC Status	Total No. of Lanes
73	Hyderabad	Hyderabad	350003	Kadthal	Live with all lanes	6
74	Jaipur	Barmer	330013	Nimbasar	Live with all lanes	8
75	Chandigarh	Bhatinda	314013	Paind Toll Plaza	Live with all lanes	10
76	Chandigarh	Bhatinda	314009	Zidda Toll Plaza	Live with all lanes	10
77	Chandigarh	Jalandhar	314012	Kot Karora Kalan Plaza	Live with all lanes	10
78	Chandigarh	Mohali	314010	Dhareri Jattan Plaza	Live with all lanes	10
79	Chandigarh	Mohali	314011	Dharer Azizpur Toll Plaza	Live with all lanes	12
80	Chandigarh	Jalandhar	314006	Usma Toll plaza	Live with all lanes	10
81	Chandigarh	Bhatinda	314004	Lehra Begga	Live with all lanes	10
82	Lucknow - East	Lucknow	320002	Aaini Toll Plaza	Live with all lanes	6
83	Jaipur	Dausa	330010	Chilla Chond	Live with all lanes	8
84	Jaipur	Dausa	330009	Kondar	Live with all lanes	8
85	Chandigarh	Chandigarh	314005	Kalajhar Toll Plaza	Live with all lanes	12
86	Chandigarh	Hisar	312004	Bhavdeen Plaza	Live with all lanes	14
87	Jaipur	Kota	330012	Kota Bypass Toll Plaza	Live with all lanes	4

S. No.	RO	PIU	Plaza Code	Plaza Name	ETC Status	Total No. of Lanes
88	Chandigarh	Bhatinda	314003	Badbar	Live with all lanes	10
89	Chandigarh	Hisar	312005	Khuian Malkna	Live with all lanes	14
90	Jaipur	Ajmer	330006	Tamdoli	Live with all lanes	8
91	Jaipur	Ajmer	330005	Banthri	Live with all lanes	8
92	Lucknow - West	Agra	320001	Raibha toll plaza	Live with all lanes	10
93	Sonipat	Sonipat	313001	Bhagan Toll Plaza	Live with all lanes	19
94	Chennai	Chennai	239201	Pattarai Toll Plaza	Live with all lanes	6
95	Chennai	Chennai	239200	S.V Puram Toll Plaza	Live with all lanes	12
96	Kolkata	Jalpaiguri	206001	Paschim Madati	Live with all lanes	14
97	Bangalore	Dharwad	112001	Bankapur	Live with all lanes	10
98	Gandhinagar	Gandhidham	94001	KHEMANA TOLL PLAZA	Live with all lanes	8
99	Vijayawada	Vishakhapatnam	67001	Nathavalasa	Live with all lanes	8
100	Vijayawada	Vishakhapatnam	66001	Chilakpelam	Live with all lanes	8
101	Patna	Sasaram	64001	Saukala Toll Plaza	Live with all lanes	12
102	Chennai	Chennai	20001	SURAPATTU TOLL PLAZA	Live with all lanes	12

S. No.	RO	PIU	Plaza Code	Plaza Name	ETC Status	Total No. of Lanes
103	Jammu	Jammu	318001	Mada Fee Plaza	Live with all lanes	4
104	Vijayawada	Vijayawada	352006	Badava	Live with all lanes	6
105	Vijayawada	Nellore	352005	Rapur toll plaza	Live with all lanes	6
106	Vijayawada	Nellore	352004	Chinthalapalem toll plaza	Live with all lanes	6
107	Madurai	Tuticorin	178003	VAGAIKULAM TOLL PLAZA	Live with all lanes	6
108	Bhubaneswar	Bhubaneswar	150001	Gurapali	Live with all lanes	8
109	Bangalore	Bangalore	117001	Bagepalli Toll Plaza	Live with all lanes	8
110	Bangalore	Dharwad	110001	Hattargi	Live with all lanes	12
111	Patna	Darbhanga/ Muzaffarpur	88001	Parsoni Khem	Live with all lanes	10
112	Vijayawada	Vishakhapatnam	65001	Madapam	Live with all lanes	8
113	Gandhinagar	Ahmedabad	10007	Vantada Toll Plaza	Live with all lanes	10

** Note: - The list of toll plazas as mentioned above are indicative only, IHMCL may increase/decrease number of toll plazas as per requirement/directions.*

Annexure-B: Financial Submission Form

(To be submitted **ONLY** via in the excel format uploaded on the **e-tender website**) The following format is included for reference only

Name of the Project: Selection of Acquiring Bank across Selected Public Funded Toll Plazas on National Highways (RFQ No. IHMCL/ETC/Acquirer Bank/Feb 2020)	
Name of Bidder:	
RFQ Publishing Date	XX Feb 2020
Parameter	Quoted Value (In Percentage)
% of acquired transaction value for each transaction – Acquiring Rate	