

Request for Proposal (RFP) for hiring Service Provider for establishing Point of Sales (POS) locations for sales and registration of FASTag at Toll Plazas and other location(s)

RFP Reference No.: IHMCL/ FASTag/POS/2019/01 published on 15.07.2019

Sl. No.	RFP Reference	Original Clause	Updated Clause
1.	1.2.b Bidding Fees Page 10	The bid security/Earnest Money Deposit (EMD) for a sum of INR 5,00,000/- (INR Five Lakh) (for each of the zone that the Bidder intends to bid) shall be submitted, as a part of the proposal, in the form of a Demand Draft, from a scheduled Indian Bank approved by RBI drawn in favour of "Indian Highways Management Company Limited", ...	The bid security/Earnest Money Deposit (EMD) for a sum of INR 5,00,000/- (INR Five Lakh) (for each of the zone that the Bidder intends to bid) shall be submitted, as a part of the proposal, in the form of a single Demand Draft, from a scheduled Indian Bank approved by RBI drawn in favour of "Indian Highways Management Company Limited", ...
2.	1.5 Eligibility Criteria Page 13	<p>Eligibility Conditions/Conditions</p> <p>For each Zone quoted by the Bidder, the Bidder should have an average annual turnover of minimum Rs. Three crores during the last three (03) financial years, i.e. FY 2016-17, FY 2017-18 and FY 2018-19. For example, in case the Bidder is bidding for three (3) zones, the turnover should be nine crores (INR 9,00,00,000).</p> <p>Supporting Document to be provided</p> <p>Audited and Certified copies of Balance Sheet and Profit/Loss Account of last 3 Financial Years last three (03) financial years, i.e. FY 2016-17, FY 2017-18 and FY 2018-19</p>	<p>Eligibility Conditions/Conditions</p> <p>For each Zone quoted by the Bidder, the Bidder should have an average annual turnover of minimum Rs. <u>One crore</u> during the last three (03) financial years, i.e. FY 2016-17, FY 2017-18 and FY 2018-19, <u>or FY2015-16, FY 2016-17 and FY 2017-18.</u> For example, in case the Bidder is bidding for three (3) zones, the turnover should be <u>Three</u> crores (INR <u>3,00,00,000</u>).</p> <p>Supporting Document to be provided</p> <p>Audited and Certified copies of Balance Sheet and Profit/Loss Account of last 3 Financial Years, i.e. FY 2016-17, FY 2017-18 and FY 2018-19 <u>or FY 2015-16, FY 2016-17 and FY 2017-18</u></p>
3.	1.2 Definitions Page 6	NA	"Grantor" means IHMCL.
4.	1.5 Eligibility Criteria Page 13	The Bidder should have been awarded and successfully executed at least Three (3) projects related to following services having minimum value of INR two (2) crore in India during last five years for Central/State Government departments/Government entities including PSUs/Banks as on the Bid Due Date:	The Bidder should have been awarded and successfully executed at least Three (3) projects related to following services having minimum value of INR two (2) crore in India during last five years for Central/State Government departments/Government entities including PSUs/Banks, <u>or Telecom companies operating in India,</u> as on the Bid Due Date:

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5.	Appendix 3; Page 81	<p>“Originator Party” shall mean the party that has shared the Confidential Information with the Receiving Party for the Purpose of the development of PTMS.</p> <p>d. “Receiving Party” shall mean the party that has received the Confidential Information from the Originator Party for the Purpose of the development of PTMS.</p>	<p>“Originator Party” shall mean the party that has shared the Confidential Information with the Receiving Party <u>for complying with requirements of this RFP.</u> the Purpose of the development of PTMS.</p> <p>d. “Receiving Party” shall mean the party that has received the Confidential Information from the Originator Party <u>for complying with requirements of this RFP.</u> for the Purpose of the development of PTMS.</p>
6.	1.5 ELIGIBILITY CRITERIA Page 13	i. The Bidder must be a business entity incorporated in India under the Companies Act, 1956/2013 or the Limited Liability Partnerships Act, 2008.	i. The Bidder must be a business entity incorporated in India under the Companies Act, 1956/2013 or the Limited Liability Partnerships Act, 2008, <u>or the Indian Partnership Act, 1932 or a proprietorship firm</u>
7.	1.12 Payment Terms (a) point no. iii Page 22	Fixed Assured Payment shall be Rs. 5,000 for each POS location per month. In case a location is operational for less than full quarter, the Fixed Assured Payment shall be calculated on a pro-rata basis for the quarter.	Fixed Assured Payment shall be Rs. 5,000 for each POS location per month <u>for locations that issue at least 100 FASTags in the respective quarter.</u> In case a location is operational for less than full quarter, the Fixed Assured Payment shall be calculated on a pro-rata basis for the quarter
8.	1.12 Payment Terms (a) point no. ii Page 22	<p>Adjustment Factor shall be defined as following:</p> <p>i. Upto 1,000 FASTag sold (within the quarter) – 1.0</p> <p>ii. For every FASTag sold beyond 1,000 and upto 5,000 (within the quarter) – 0.9</p> <p>iii. For every FASTag sold beyond 5000 (within the quarter) – 0.8</p>	<p>Adjustment Factor shall be defined as following:</p> <p>i. Upto 1,000 FASTag sold (within the quarter) – 0.8</p> <p>ii. For every FASTag sold beyond 1,000 and upto 5,000 (within the quarter) – 0.9</p> <p>iii. For every FASTag sold beyond 5000 (within the quarter) – 1</p>