

Indian Highways Management Company Limited
(IHMCL)

Request for Quotation (RFQ) for Selection of Acquiring
Bank across Selected Public Funded Toll Plazas on
National Highways

RFQ No. IHMCL/ETC/Acquirer Bank/2019/01
Indian Highways Management Company Limited (IHMCL)
Sector-19, Dwarka, New Delhi-110075

Dated: 29 March 2019

Email: info@ihmcl.com

Quotations are invited by the Indian Highways Management Company Limited (IHMCL) for the following:

Name of Work	Selection of Acquiring Bank across Selected Public Funded Toll Plazas on National Highways.
Scope of Work	<p>Selected acquirer bank shall acquire all ETC transactions across Public Funded toll plazas as identified in “</p> <p>Annexure A: List of Public Funded Plazas within the scope of RFQ”. The list of toll plazas as mentioned in Annexure-A is indicative only, IHMCL may increase/decrease number of toll plazas as per requirement/directions.</p> <p>The selected bank shall also carry out all roles/responsibilities of Acquirer Bank as mentioned below: -</p> <ul style="list-style-type: none"> • As defined in the Procedural Guidelines – National Electronic Toll Collection Network 2016 version 1.6 issued by NPCI and amended suitably from time to time. • Interface Control Document (ICD) 2.4. and ICD improvement document • Policy document shared by IHMCL vide letter ref: - IHMCL/ETC/Plaza Policy/2018 dated 18.01.2019 • Other relevant circulars/guidelines under NETC program such as Plaza Allocation Guidelines etc., as applicable.
Duration of Work	Time period envisaged for the engagement is 12 months. Upon completion of the engagement, IHMCL may consider extending the tenure by another 12 months with same “% of acquired transaction value – Acquiring Rate” as quoted by the Bidder for the RFQ.
Procedure for Submission	<ul style="list-style-type: none"> • Financial Submission Form – (Annexure – B) must be submitted ONLY at http://etenders.gov.in • There shall be NO physical submission.
Key Dates	<ul style="list-style-type: none"> • Date of Issue – 29th March, 2019 • Last date of Online Submission of Financial Submission Form on e-tender portal: - 08th April, 2019 (Up to 15:00 Hrs IST). • Opening of Financial Submission Form on e-tender portal: - 09th April, 2019 at 16:00 Hrs IST
Eligibility Conditions	<p>Only the following existing Acquiring Banks are eligible for submitting their quotations, and Bids submitted by any other Bidder shall be summarily rejected</p> <ol style="list-style-type: none"> 1. State Bank of India 2. ICICI Bank 3. HDFC Bank 4. Paytm Payments Bank 5. Axis Bank 6. KVB Bank 7. Punjab National Bank

	<p>8. Kotak Mahindra Bank – Under certification process 9. IndusInd Bank - Under certification process 10. IDFC First Bank</p> <p>It may be noted that IHMCL reserves the right to issue Clarification, Corrigendum, reject all or any of the Applicants or Applications, or to annul the Bidding process at any stage, without assigning any reason whatsoever.</p>
Selection Criteria	<p>1. The Bidder with the lowest value quoted for “Acquiring Rate” in Financial Submission Form (Annexure-B) will be declared as successful bidder.</p> <p>2. In the event that two or more Bidders quote the same "Acquiring Rate" IHMCL may: -</p> <p>i) declare the Bidder having experience of ETC integration at a greater number of Toll Plazas under NETC programme as successful bidder; or</p> <p>ii) declare the Bidder having a greater number of transaction count in FY 2018-19 as successful bidder; or</p> <p>iii) take any such measure as may be deemed fit in its sole discretion, including annulment of the bidding process.</p>

Annexure A: List of Public Funded Plazas within the scope of RFQ

S.No.	Plaza Name	Plaza Code	PIU	RO	Total no. of Lanes	ETC Infra Status	ETC Status	Total ETC Collection from March-2018 to Feb-2019, as per Data provided by NPCI
1	Khadda		Katni	Bhopal	6	Under Implementation	Not live	
2	Sonvarsa		Katni	Bhopal	6	Under Implementation	Not live	
3	Pipli		Bhubaneswar	Bhubaneswar	8	Under Implementation	Not live	
4	Dahalapar a		Bongoigaon	Guwahati	10	Civil Work Dependency	Not live	
5	Manohara bad	77001	Nirmal	Hyderabad	6	Civil Work Dependency	ETC Live with Handheld Reader	12,38,52,085
6	Para		Ajmer	Jaipur	6	Under Implementation	Not live	
7	Lilamba		Ajmer	Jaipur	6	Under Implementation	Not live	

8	Etturvattum	22002	Madurai	Madurai	10	Under Implementation	ETC Live with Handheld Reader	6,12,30,925
9	Kelapur	134001	Yavatamal	Mumbai	4	Civil Work Dependency	ETC Live with Handheld Reader	5,58,700
10	Ghangari	107002	Dhanbad	Ranchi	6	Under Implementation	ETC Live with Handheld Reader	19,15,19,475
11	Brahamarkotlu	121001	Mangalore	Banglore	4	Civil Work Dependency	ETC Live with Handheld Reader	76,09,430
12	Surathkal	239500	Mangalore	Banglore	8	Civil Work Dependency	ETC Live with Handheld Reader	4,81,61,370
13	Allonia	128001	Narsinghpur	Bhopal	10	Civil Work Dependency	ETC Live with Handheld Reader	5,50,12,030
14	Srirampur	152001	Bhubaneswar	Bhubaneswar	8	Civil Work Dependency	ETC Live with Handheld Reader	6,59,42,175
15	Panikholi	147001	Bhubaneswar	Bhubaneswar	8	Civil Work Dependency	ETC Live with Handheld Reader	23,26,70,200
16	Mathur Toll Plaza	360004	Chennai	Chennai	10	Awarded to M/s Arya Omnitalk	ETC Live with Handheld Reader	24,18,775
17	Banushi	326003	Rudrapur	Dehradun	8	Awarded to M/s Arya Omnitalk	Dedicated 2 lanes/Partial ETC live	1,74,300
18	Deingpash	144001	Shillong	Guwahati	6	Civil Work Dependency	ETC Live with Handheld Reader	1,17,80,760
19	Konetipuram	350002	Hyderabad	Hyderabad	6	Civil Work Dependency	ETC Live with Handheld Reader	250

20	Gulalpurva		Lucknow	Lucknow	6	Awarded to M/s Arya Omnitalk	Not live	
21	Boothakudi	37001	Trichy	Chennai	10	Awarded to M/s Arya Omnitalk	Dedicated 2 lanes/Partial ETC live	9,21,55,275
22	Chittampati	37002	Trichy	Chennai	10	Awarded to M/s Arya Omnitalk	Dedicated 2 lanes/Partial ETC live	8,70,83,620
23	Sosokhurd		Dhanbad	Ranchi	6	Awarded to M/s Arya Omnitalk	Not live	
24	Basapuram		Anantpur	Vijawada	6	Awarded to M/s Arya Omnitalk	Not live	
25	DC Palli		Nellore	Chennai	6	Awarded to M/s Arya Omnitalk	Not live	
26	Buchireddypalem		Nellore	Chennai	6	Awarded to M/s Arya Omnitalk	Not live	
27	Durgamvaripalli, AP		Tirupati	Chennai	6	Awarded to M/s Arya Omnitalk	Not live	
28	Kadisahena		Bundi	Jaipur	8	Not live	Not live	
29	Lal Kakhara		Bundi	Jaipur	8	Not live	Not live	
30	Pallai		Bundi	Jaipur	8	Not live	Not live	

*** Note: - The list of toll plazas as mentioned above are indicative only, IHMCL may increase/decrease number of toll plazas as per requirement/directions.**

Annexure-B: Financial Submission Form

(To be submitted **ONLY** via in the excel format uploaded on the **e-tender website**) The following format is included for reference only

Name of the Project: Selection of Acquiring Bank across Selected Public Funded Toll Plazas on National Highways (RFQ No. IHMCL/ETC/Acquirer Bank/2019/01)	
Name of Bidder:	
RFQ Publishing Date	29-Mar-19

Parameter	Quoted Value (In Percentage)
% of acquired transaction value for each transaction - Acquiring Rate	