

Respose to Pre-bid Queries - Dated 02.01.19  
Indian Highways Management Company Limited

RFP FOR SELECTION OF VENDOR FOR DESIGN, SUPPLY, INSTALLATION, TESTING, COMMISSIONING, CONFIGURATION, SYSTEM INTEGRATION, OPERATIONS AND MAINTENANCE OF COMPREHENSIVE VIDEO STORAGE SOLUTION FOR TRAFFIC SURVEY PUBLISHED ON 12.12.18

RFP Ref No: - IHMCL/Traffic Survey/Video Storage/2018/10

Sl No.	RFP reference	Query related to	Explanation of the Query	IHMCL Reply
1	<b>3.12 KEY ACTIVITY TIMELINES/ page no 27</b>	Supply, installation, testing & commissioning of storage solution as per terms and condition mentioned in RFP (within IHMCL premises)- M+10 days	As per OEM standard delivery terms they takes 3-4 weeks time to deliver materials from the date of confirmed PO. Hence we request you to amend the timelines.	<b>Please refer to the Corrigendum-I released</b>
2	<b>3.13 PAYMENT TERMS/ page no 27</b>	a) Design, Supply, Installation, Testing, Commissioning, Configuration, System Integration and Operation of all equipment's as per RFP - <b>40% of Total Cost* shall be released</b> b) Successful completion of each quarter of service (12 Quarter)- <b>5% for Total Cost* for each quarter shall be released.</b>	Since Bidder has to make payment in advance/in short span of time to the OEM for their solution.	<b>Please refer to the Corrigendum-I released</b>
3	<b>3.16 BANK GUARANTEE (BG)/page no 29</b>	ii. Any Scheduled Commercial Bank approved by RBI having a net worth of not less than Rs. 500 crores as per the latest Audited Balance Sheet of the Bank. In the case of a Foreign Bank (issued by a branch in India), the net worth in respect of the Indian operations shall only be considered	As per the given clause, Bank never disclosed the network to any of its client.	<b>The terms and condition of the RFP shall prevail</b>
4	<b>4. SCOPE OF WORK/Page no 32</b>	E. Each issue/concern highlighted during the service period must be addressed within 24 hours of written notice/email from IHMCL. For which start time shall be the time of email forwarded/issued by IHMCL.	As per given clause , we understand that "addressed" here means to acknowledged the email received from you, not the resolution of addressed query.	<b>Please refer to the Corrigendum-I released</b>
5	<b>4. SCOPE OF WORK/Page no 32</b>	B. Providing data storage services for approx. 2600 TB data (primarily video files). The estimated storage capability may increase or decrease as per requirement of IHMCL without any change in any price (subject to a maximum of 6500 TB).	The price of the proposed solution is subject to Bid validity and depends on Internation market fluctuation ( i:e dollar)	<b>The terms and condition of the RFP shall prevail</b>

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6	3.7 IMBALANCED BID/ Page no 23	If the Bid of the Successful Bidder is seriously imbalanced in relation to IHMCL's estimate of the cost of work to be performed under the Contract, IHMCL may require the Bidder to produce detailed price analysis for any or all items of the Bill of Quantities, to demonstrate the internal consistency of the proposed System. After evaluation of the price analyses, IHMCL may require that the amount of the Performance Security set forth in the RFP be increased and an additional Performance Security may be obtained at the expense of the Successful Bidder to a level sufficient to protect IHMCL against financial loss in the event of default of the Successful Bidder under the Contract. The amount of the additional increased Performance Security shall be equal to the seriously imbalanced amount, which shall be final, binding and conclusive on the Bidder.	1. Kindly share the "IHMCL's estimate of the cost of work"  2. As per our understanding PBG is 10 % of the contract value.	<b>The terms and condition of the RFP shall prevail</b>
7	4.1 REQUIREMENT/ page no 32	The equipment(s) to be supplied to deliver all services within the scope of this document shall include, but not limited to, the following: 1. Monitor 2. Keyboard 3. Mouse 4. Server and associated peripherals 5. Data Storage Devices 6. KVM (Keyboard, Video, Mouse) Switch 7. UPS 8. Server rack	The given requirements are ambiguous. Kindly provide required minimum information for better solution deployment as part of this project. Because each item incurs cost and plays an important role in the complete solution architecture.	<b>Refer Corrigendum</b>
8	4.1.5 DATA STORAGE DEVICES	4.1.5 DATA STORAGE DEVICES	Data Storage devices details are not mentioned in the RFP, which is required to propose better solution as part of this project.	<b>The terms and condition of the RFP shall prevail</b>

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9	1. INTRODUCTION/page no 6	Currently videos of over 1600 TB of videos are residing in the server's installed by traffic survey agencies which needs to be transferred to proposed video storage solution.	if Migration of the existing data are required which need to be define properly for better cost estimation	<b>Please refer to the Corrigendum-I released</b>
10	4.1 REQUIREMENT/page no 32	The minimum demand for video upload requirement is expected to be 16 videos/working day of average size 150-200 GB. A working day is deemed to be standard working hours from 9:30AM to 6:30PM.	uploading of the data consumes bandwidth. those details are requirmented for better project understanding.	<b>The terms and condition of the RFP shall prevail</b>
11	General Query	Electricity charges	Power supply are required for successfully operation of the system for the duration of the project. Which incurred the huge charges.	<b>The recurring Electricity charges shall not be borne by successful bidder</b>
12	General Query	Locations of deployment	Proposed Location	<b>Please refer to the Corrigendum-I released</b>
13	General Query	Data Availability	Data Availability	<b>Please refer to the Corrigendum-I released</b>
14	(a) Design, Supply, Installation, Testing, Commissioning, Configuration, System Integration and Operation of all equipment's as per RFP (b) Successful completion of each quarter of service (12 Quarter)	40% of Total Cost* shall be released  5% for Total Cost* for each quarter shall be released.	We request you to change the payment terms as follows . 80% against delivery of all equipment and accessories. 20% against after succesfull installation. In case the acceptance test of the Goods/Services is delayed or put off beyond 30 days of installation and commissioning of the equipment at Purchaser's sites due to express written instructions of the Purchaser, this amount would be released to the Vendor after expiry of 30 days	<b>Please refer to the Corrigendum-I released</b>

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15	Clause 3.10 - e	<p>Performance Level</p> <p>The proposed solution as per RFP shall have ability for simultaneous upload of 16 number of files of 150-200 GB within 8 hours duration. The prospective bidders will be required to submit the proof of performance by submitting system-generated proof of upload/archiving of the files with basic details (including Filename, file type, upload start time, upload end time and file size). IHMCL may also visit the bidder's location to check and verify the data upload process</p>	<p>Solution Architecture designed for IHMCL tender may not be available at Bidder's site. Hence, Bidder can provide the System generated proof after award of the tender but not during bidding process. Kindly accept the OEM specification sheet of the solution architecture instead of System Generated proof for the performance at Bidding stage.</p>	<p><b>Please refer to the Corrigendum-I released</b></p>
16	Clause 4.1	<p>Requirement</p> <p>The Data is expected to comprise of primarily videos of capacity of 2600TB. IHMCL reserves the right to increase or decrease (subject to maximum of 6500TB) the storage quantity upto any extent either in one go or part-wise by giving 15days advance written notice without any change in the charge quoted by the successful bidder.</p>	<p>The said Clause contradicts the Annexure H Note No.1 &amp; 2. Kindly clarify which clause to be taken into consideration.</p>	<p><b>Please refer to the Corrigendum-I released</b></p>
17	Clause 3.13 - b (a)	<p>Payment Terms: - Design, Supply, Installation, Testing, Commissioning, Configuration, System Integration and Operation of all equipment's as per RFP</p>	<p>Milestone defined in the Description is too vast and payment release of 40% is too less. We request you to consider the following milestones and payment of total 70% release for following milestones and 2.5% for every quarters (total of 12 quarters) A) Design &amp; Supply B) Testing &amp; Commissioning C) Configuration, System Integration and Operation of all equipments as per RFP.</p>	<p><b>Please refer to the Corrigendum-I released</b></p>

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18	Clause 3.14 - d	<p>Damages</p> <p>At any time during Contract Period, if IHMCL observes that there are significant variations in observed results and the performance level required (specified in relevant sections of RFP), IHMCL shall have the right to terminate the Contract Agreement and consider forfeiture of the security deposit. In such case, IHMCL may consider, at its sole discretion, any of the following recourse:</p> <p>(i) instruct the successful bidder to install additional equipment (ref. Annexure A) at no additional cost to IHMCL (failure to comply to the same by the successful bidder will be considered a breach of contract conditions), or</p> <p>(ii) award the contract/work to the next lowest cost bidder (i.e. L2), or</p> <p>(iii) Take any action as may be deemed fit to IHMCL.</p>	<p>In case of termination of the contract of L1 Bidder - Kindly clarify on the 1) Exit clause of the L1 Bidder 2) Ownership of the equipment installed</p>	<p><b>The terms and condition of the RFP shall prevail</b></p>