COO - IHMCL

Indian Highways Management Company Limited (IHMCL) is a company jointly promoted by National Highways Authority of India (NHAI) along with its Concessionaires and Financial Institutions to carry out Electronic Tolling and other ancillary projects of NHAI.

IHMCL is currently planning to recruit a dynamic and experienced Chief Operating Officer (COO) to oversee its ongoing operations and procedures. The candidate will be company's second-in-command and responsible for efficiency and smooth progression of its business. COO will be a key member of the senior management team, reporting to Chairman & Managing Director of IHMCL.

The objective of COO's position is to secure the functionality of business to drive extensive and sustainable growth.

Job Description

IHMCL, India's leading company in the field of Electronic Tolling and other allied works, is looking for a dynamic individual to lead the organization's ongoing operations and procedures. The job responsibilities would include (but not limited to):

- Plan, implement and monitor the progress of various projects related to National Electronic Toll Collection Programme, Traffic Survey and other Plaza related activities on ground.
- 2. Update and re-engineer organizational operations and processes to offer best services to highway users.
- 3. Lead in identifying of new partners, preparation and implementation of marketing strategy and oversee technological innovation to help the National Electronic Collection Program (NETC program, popular known as "FASTag") achieve universal coverage across all highways in the country. Major task to be implemented shall include:
 - a. Review hardware specifications of various equipment used at Toll Plazas and suggest improvements for better vehicle throughput and user experience.
 - b. Identify the changes required in program's backend software and partner with industry experts to revamp the same.
 - c. Identify further avenues like petrol pump payments, parking stations payments, electric vehicle recharge, congestion charges, etc. for wider FASTag adoption.

d. Develop the roadmap and pursue its implementation for a barrier free experience along the highway.

Qualification & Experience

The ideal candidate would be an experienced professional with excellent people skills, business acumen, and exemplary work ethics. The candidate should meet the following criteria:

- 1. M. Tech or MBA from a premier institute.
- 2. At least fifteen years of professional experiences in transport, communication, or technology sector.
- 3. Experience in RFP formulation, Bid Process Management and Contract Management shall be an added advantage.
- 4. Minimum years' experience in handling a team of around 30-40 employees and responsible for supervising, managing and motivating team members.

Remuneration Package

- 1. Remuneration is based on qualifications and experience of the candidate.
- 2. Initial period of appointment shall be three (03) years, which may be extended for a period of two (02) years with the approval of CMD, IHMCL.

Application Process

 Interested candidates may send their resume along with a cover letter to careers@ihmcl.com latest by 15.10.2020 upto 18.00 hrs. Please mark "Application-COO" in the subject line of the email.